Accelerate your AI adoption
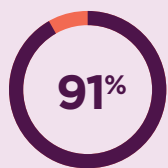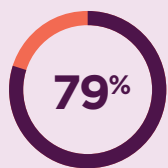
Unlock the full potential of AI

AI integration is still in its early stages for most organizations — only 1% of C-suite leaders consider their generative AI efforts mature.[1] As businesses scale AI across their operations, they have a unique opportunity to build strong foundations that position them to lead the AI race.

While AI is transforming business, success still depends on people. Today, 91% of employees already use generative AI at work,[2] and 79% of IT leaders believe AI enables more impactful work.[3] Yet, nearly half of employees feel they lack sufficient AI training.[1] Empowering your workforce with the right tools, skills, and support is critical to unlocking AI's full value.

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Discover people-first AI adoption

Lenovo AI Adoption Services combine proven process design and training strategies to drive breakthroughs, accelerate technology adoption, and maximize ROI. We help you:

- **Define objectives:** We collaborate with stakeholders to define AI adoption objectives, establish KPIs, develop a tailored strategy, and assign roles to ensure alignment and accountability.

- **Gather data:** Next, we gather data on departments and roles, segment users for targeted strategies, identify high-impact AI use cases with stakeholders, and prioritize them by business value and adoption ease.

- **Identify personas:** Then we identify distinct personas to tailor AI training and use cases, create persona-specific training materials, and develop a communication plan to drive awareness and manage obstacles.

- **Select champions:** We identify and engage key influencers, define a delivery and communication plan, and train champions to promote AI adoption.

- **Implement and iterate:** Together, we conduct training sessions to enable users, monitor adoption using identified tools, gather feedback to address challenges, provide ongoing support, and apply insights to enhance AI adoption.

- **Scale and support:** Finally, we define expansion plans, provide scaling recommendations, measure adoption KPIs, and manage handover.

Trust your transformation to Lenovo

Lenovo stands at the forefront of AI leadership. With global reach, industry partnerships, and deep in-house expertise, we empower your teams to fully use AI — backed by world-class support every step of the way.

Customized training
Tailored programs for different skill levels

Change management
Expertise in smooth transitions and fostering innovation

User-centric design
Solutions designed with end-user input for better usability

Ongoing support
Continuous support and feedback loops for improvement

Ethical AI
Commitment to transparent, fair, and unbiased AI practices

Proven expertise
In-house proficiency and a successful track record

Partner with the global reach of Lenovo AI Services

Lenovo's AI Innovators partnerships and **AI Center of Excellence** provide tailored solutions and actionable insights to continuously optimize your AI initiatives.

50+	AI solution providers
165+	enterprise AI solutions
180+	countries served
30+	channel partners
70	AI optimized infrastructure products
4	global AI Innovation Centers
18	research and development centers globally
10K	IT professionals and engineers in AI, cloud, and security

Employees using Microsoft Copilot with our AI adoption framework experienced a **31% improvement in efficiency** — saving 3.5 hours of work per week — compared to employees who used Copilot without our adoption framework.[4]

To learn more, set up a meeting with your Lenovo AI Services representative.

Sources
1   McKinsey & Company, "Superagency in the Workplace," January 2025
2   McKinsey, "Gen AI's next inflection point: From employee experimentation to organizational transformation," August 2024
3   Lenovo, "Reinventing workplace productivity," February 2025
4   Lenovo SSG Transformation Office, "M365 Copilot Adoption: Optimizing AI adoption with expertise," January 2025

Smarter technology for all

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