Transform to a smarter Al organization for all



Al opportunities are for everyone

Interest in AI is at a high point but turning it into real results is challenging. In fact, CEOs report that only 25% of AI initiatives have delivered expected ROI over the last few years.¹

Al isn't just about automation or insights it's about empowering employees with the tools, insight, and knowledge necessary to maximize value.



91%

of organizations say the top challenge to becoming data- and Al-driven is cultural and change management,² and:



70%

of leaders say their culture isn't ready for generative AI.³

From leadership to end-users, each person in your organization is at a different level of AI familiarity and preparedness. **Lenovo AI Change Management Services** helps bridge that gap guiding your teams from uncertainty to ROI with expert, people-focused support.

Discover people-first Al change management

Lenovo AI Change Management Services align your organization around AI adoption with a clear, people-first approach — including strategy, communication, training, and ongoing support.

- **Cultural Readiness Index:** Assess organizational readiness through leadership interviews and deliver actionable recommendations.
- **Assessment and planning:** Review current tools, culture, and workflows to identify gaps and shape a change strategy.
- **Strategy development:** Build stakeholder engagement, communication plans, and userfocused adoption strategies.
- **Implementation:** Deliver AI training and workshops, with tailored materials to support skill-building.
- **Closure and continuous improvement:** Measure effectiveness, gather feedback, and refine the plan for long-term success.



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Trust your transformation to Lenovo

Lenovo is a global leader in AI, helping your teams gain the skills to get the most from your AI solutions — all backed by expert support.



Customized training

Tailored programs for different skill levels



Change management

Expertise in smooth transitions and fostering innovation



User-centric design

Solutions designed with end-user input for better usability



Ongoing support

Continuous support and feedback loops for improvement



Ethical Al

Commitment to transparent, fair, and unbiased AI practices



Proven expertise

In-house proficiency and a successful track record

Partner with the global reach of Lenovo Al Services

Through **Lenovo Al Innovators** and our **Al Center of Excellence**, we deliver tailored solutions and insights to keep your Al efforts optimized and aligned across the business.

50+	Al solution providers
165+	enterprise AI solutions
180+	countries served
30+	channel partners
70	AI optimized infrastructure products
4	global AI Innovation Centers
18	research and development centers globally
10K	IT professionals and engineers in AI, cloud, and security

Employees using Microsoft Copilot with our Al adoption framework experienced a **31% improvement in efficiency** – saving 3.5 hours of work per week – compared to employees who used Copilot without our adoption framework.⁴

> Smarter technology

for all

To learn more, set up a meeting with your Lenovo AI Services representative.

Sources

- 1 IBM, "CEOs Double Down on AI While Navigating Enterprise Hurdles," May 2025
- 2 Randy Bean and DataIQ, "2025 AI and Data Leadership Executive Benchmark Survey," December 2024
- 3 QuantumBlack AI by McKinsey, "The State of AI," 2024
 4 Lenovo SSG Transformation Office, "M365 Copilot Adoption: Optimizing AI adoption with expertise," January 2025

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