



**Smarter  
technology  
for all**

**Lenovo**

Lenovo Solutions & Services

**AI Discover**

**Smarter assesses  
AI readiness and  
accelerates your  
AI journey**



# Introducing: AI Discover Services

Emerging technologies are top of mind for CIOs, but knowing how to start is always challenging.

They know they must invest in new IT to stay competitive and they see AI and Machine Learning as urgent priorities. But despite their desire to get results fast with AI, a large share of businesses have yet to see their vision for AI come to life.

Many are stuck, not knowing how to take the first steps in their AI journey. They are also aware that the road to real AI value is littered with challenges.

With **Lenovo's AI Discover**, we help you accelerate your AI transformation. Our experts work with you to assess your AI readiness from the perspective of four key pillars: security, people, processes, and technology. We prospect and identify tailored use cases to impact your business outcomes and priorities, not a pre-packaged solution. And we build a roadmap to start driving value from AI, faster.

Don't let the complexity of AI hold you back. Let Lenovo's AI Discover break through the obstacles so you can unlock the real potential of Smarter Artificial Intelligence.

**The vision for AI is yours. Get there with Lenovo.**





# Smarter AI starts with Discovery

In the fast-paced world of AI, it's easy to get caught up in the excitement and rush into implementation without a proper plan.

The path from AI promise to AI reality and value can be tangled, with serious obstacles like skills gaps, data challenges, and unclear outcomes. Without experts to guide the journey, businesses struggle to turn AI dreams into real impact and value.

Lenovo AI Discover guides you expertly through the first steps of your AI transformation to rapidly unlock real business value. Our multi-disciplinary team assesses your unique needs and charts an accelerated path to desired outcomes.

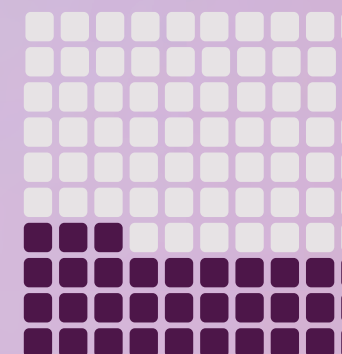
With Lenovo AI Discover, you can finally break through the complexity and **turn your AI vision into reality.**



of business leaders agree that Artificial Intelligence will transform operations.<sup>1</sup>



of CIOs find it challenging to secure AI-related roles.<sup>1</sup>



**Only 33%** of organizations have implemented governance around responsible deployment of AI.<sup>2</sup>

(1) IDC and Lenovo, 2024, CIO Playbook 2024.  
(2) PwC, 2023, Emerging Technology Survey.



## Identify the right AI outcomes for your business

Lenovo's AI Discover helps you cut through the hype to identify the use cases that will drive real value. We don't come with pre-packaged solutions. Instead, you get an objective assessment of where and why to leverage AI to its fullest strategic potential.

Our team will focus on the outcomes important for your success, whether it's improved efficiencies, better customer experiences, new revenue opportunities, or anything your business needs most.

## Assess readiness and accelerate time-to-value

Our experts rapidly assess your organization's maturity across security, people, processes, and technology. We identify gaps that could slow your progress and provide clear recommendations to address them.

Lenovo's AI Discover also jumpstarts your success with AI. We also build a roadmap with defined next steps tailored to your unique needs and desired pace. You get a concrete action plan to start adopting AI in a way that delivers results quickly while proactively mitigating risks.

## Adopt AI with Confidence

Lenovo provides the confidence you need to adopt AI seamlessly and securely. Our experts ensure you have the right security protocols, processes, and skills in place for responsible AI, and provide recommendations to ensure compliance, transparency, and ethical usage every step of the way. With Lenovo's guidance, you can implement AI feeling assured it aligns with your standards and values.



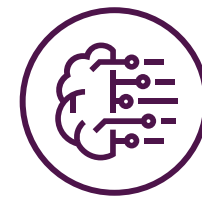
# Connecting you to smarter AI that works for your business

From assessing your current situation to designing a blueprint plan that outlines your AI journey - Lenovo offers you a proven methodology, designed to deliver AI-powered business outcomes, faster!



## Expert assessment of your AI readiness

- Evaluation across security, technology, people, and processes.
- Analysis of gaps and dependencies.
- Data and infrastructure capability review.



## Identification of AI opportunities

- Analysis of use cases tied to business priorities.
- Outcomes focused on real impact and value.
- Objective view based on your unique needs.



## Accelerated time-to-value

- Rapid assessment to jumpstart deployment.
- Roadmap with clear next steps.
- Mitigation for potential obstacles.



## Adoption confidence

- Guidance on responsible and ethical AI.
- Security protocols and process recommendations.
- Skills assessment and training needs.



## Final report

- Outlined next-steps in your AI journey.
- Critical success factors.
- Proposed use cases, type of AI, and development plan.



# Lenovo's scale & expertise

Lenovo empowers thousands of businesses and individuals with AI-ready, pocket-to-cloud solutions, and has a global infrastructure to support our expertise.

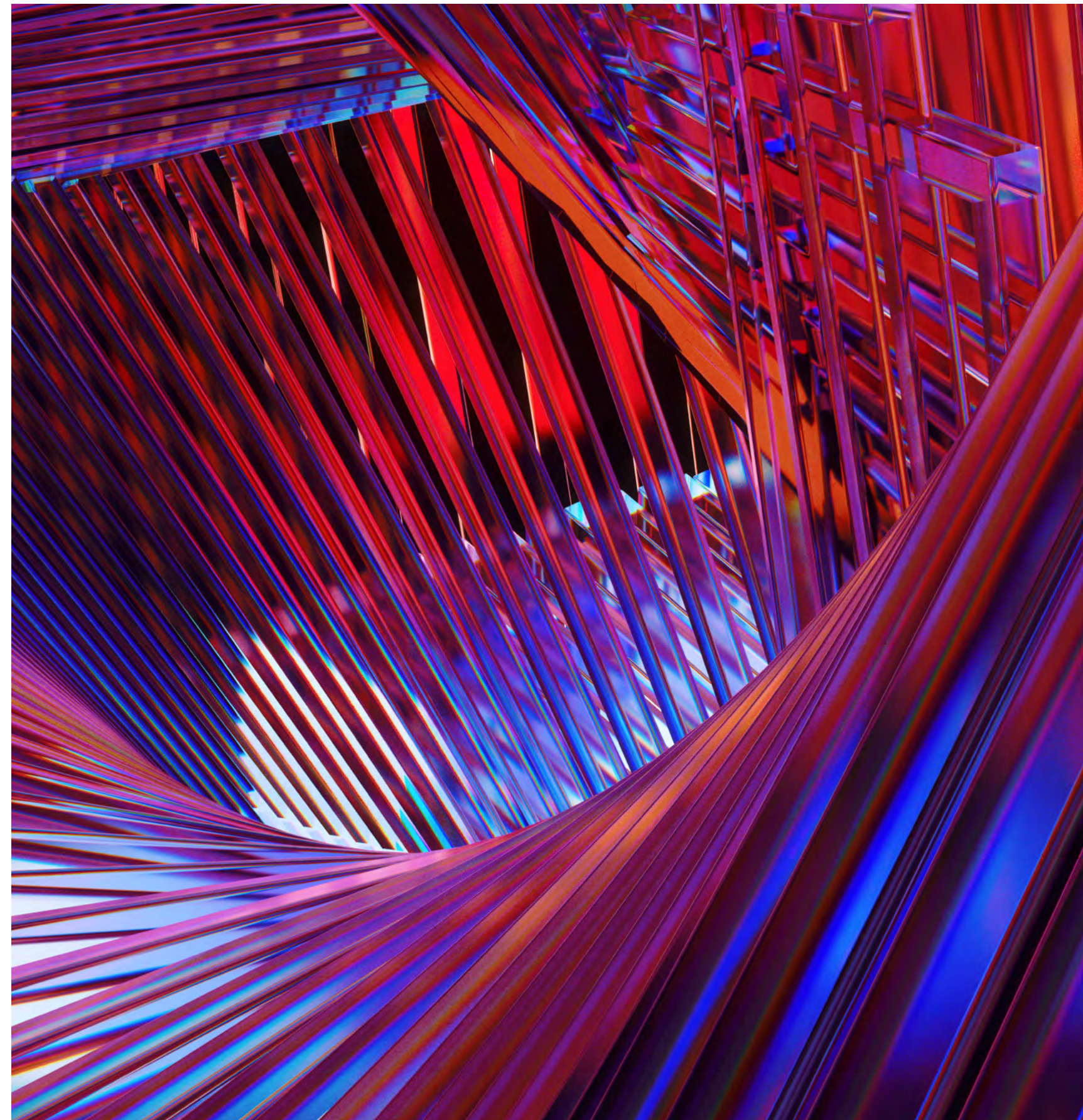
**70** AI optimized infrastructure products.

**4** Global AI innovation centers

**165** AI solutions in AI Innovators program.

**18** Research & Development centers globally

**+10k** IT Professionals & Engineers  
AI / Cloud / Security





# Get your AI future started now

Lenovo AI Discover accelerates your transformation, assessing AI readiness across security, people, process, and technology to illuminate gaps and identify targeted use cases for maximum impact. Our proven methodologies and industry expertise mitigate risk, providing a clear roadmap to turn AI aspirations into measurable business outcomes.

**Let's accelerate your AI transformation.  
Contact our experts today to start your Lenovo AI Discover journey.**

[Find out more](#)

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AI Discover - Product E-book - 3233024 - Eli - LZ - StudioAI

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