



**Smarter
technology
for all**

Lenovo

Lenovo Solutions & Services
AI Advisory Services

AI Discover

**Start the AI Journey
That Transforms
Everything**

Introducing: AI Discover Services

Emerging technologies are top of mind for CIOs, but knowing how to start is always challenging.

They know they must invest in new IT to stay competitive and they see AI and Machine Learning as urgent priorities. But despite their desire to get results fast with AI, a large share of businesses have yet to see their vision for AI come to life.

Many are stuck, not knowing how to take the first steps in their AI journey. They are also aware that the road to real AI value is littered with challenges.

With **Lenovo's AI Discover, we help you accelerate your AI transformation.** Our experts work with you to assess your AI readiness from the perspective of four key pillars: security, people, processes, and technology. We prospect and identify tailored use cases — including Agentic AI scenarios — to impact your business outcomes and priorities, not a pre-packaged solution and we build a roadmap to start driving value from Agentic AI and other AI, faster.

Don't let the complexity of AI hold you back. Let Lenovo's AI Discover break through the obstacles so you can unlock the real potential of Smarter Artificial Intelligence.

The vision for AI is yours. Get there with Lenovo.



Smarter AI starts with Discovery

In the fast-paced world of AI, it's easy to get caught up in the excitement and rush into implementation without a proper plan.

The path from AI promise to real business value is often blocked by skills gaps, data challenges, the complexity of Agentic AI orchestration, and unclear outcomes. Without expert guidance, organizations struggle to move from ambition to achievement.

Lenovo AI Discover helps you confidently take the first steps in your GenAI or Agentic AI journey. Through a structured engagement—including a focused two-day workshop—our multi-disciplinary team assesses your readiness across security, people, processes, and technology. We identify high-impact, business-aligned use cases and deliver a tailored roadmap to accelerate measurable ROI.

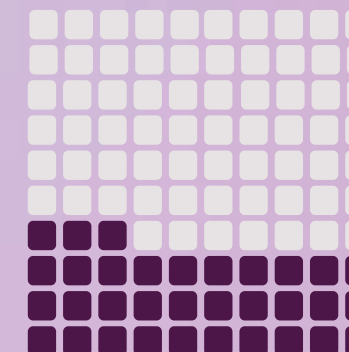
With Lenovo AI Discover, you cut through the complexity and **turn your AI vision into reality—faster.**



of business leaders agree that Artificial Intelligence will transform operations.¹



of CIOs find it challenging to secure AI-related roles.¹



Only 33% of organizations have implemented governance around responsible deployment of AI.²

(1) IDC and Lenovo, 2024, CIO Playbook 2024.
(2) PwC, 2023, Emerging Technology Survey.



Identify the right AI outcomes for your business

Lenovo's AI Discover helps you cut through the hype to identify the use cases that will drive real value. We don't come with pre-packaged solutions. Instead, you get an objective assessment of where and why to leverage AI, especially Agentic AI workflows, to its fullest strategic potential.

Our team will focus on the outcomes important for your success, whether it's improved efficiencies, better customer experiences, new revenue opportunities, or anything your business needs most.

Assess readiness and accelerate time-to-value

Our experts rapidly assess your organization's maturity across security, people, processes, and technology, including readiness for Agentic AI platforms. We identify gaps that could slow your progress and provide clear recommendations to address them.

Lenovo's AI Discover also jumpstarts your success with AI. We also build a detailed roadmap with defined next steps tailored to your unique needs and desired pace. You get a concrete action plan to start adopting AI in a way that delivers results quickly while proactively mitigating risks.

Adopt AI with Confidence

Lenovo provides the confidence you need to adopt AI seamlessly and securely. Our experts ensure you have the right security protocols, processes, and skills in place for responsible AI, and provide recommendations to ensure compliance, transparency, and ethical usage every step of the way. With Lenovo's guidance, you can implement AI feeling assured it aligns with your standards and values.

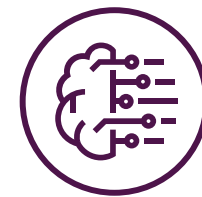
Connecting you to smarter AI that works for your business

From assessing your current situation to designing a blueprint plan that outlines your AI journey, Lenovo offers you a proven methodology—delivered through a focused two-day workshop—designed to accelerate AI-powered business outcomes, faster!



Expert assessment of your AI readiness

- Intensive two-day workshop evaluating security, technology, people, and processes
- Gap and dependency analysis, including infrastructure and data readiness
- Readiness review for advanced applications like Agentic AI



Identification of AI opportunities

- Analysis of use cases tied to business priorities.
- Outcomes focused on real impact and value.
- Objective view based on your unique needs.



Accelerated time-to-value

- Rapid assessment to jumpstart deployment.
- Roadmap with clear next steps.
- Mitigation for potential obstacles.



Adoption confidence

- Guidance on responsible and ethical AI.
- Security protocols and process recommendations.
- Skills assessment and training needs.



Final report

- Outlined next-steps in your AI journey.
- Critical success factors.
- Proposed use cases, type of AI, and development plan.

Lenovo's scale & expertise

Lenovo empowers thousands of businesses and individuals with AI-ready, pocket-to-cloud solutions, and has a global infrastructure to support our expertise.

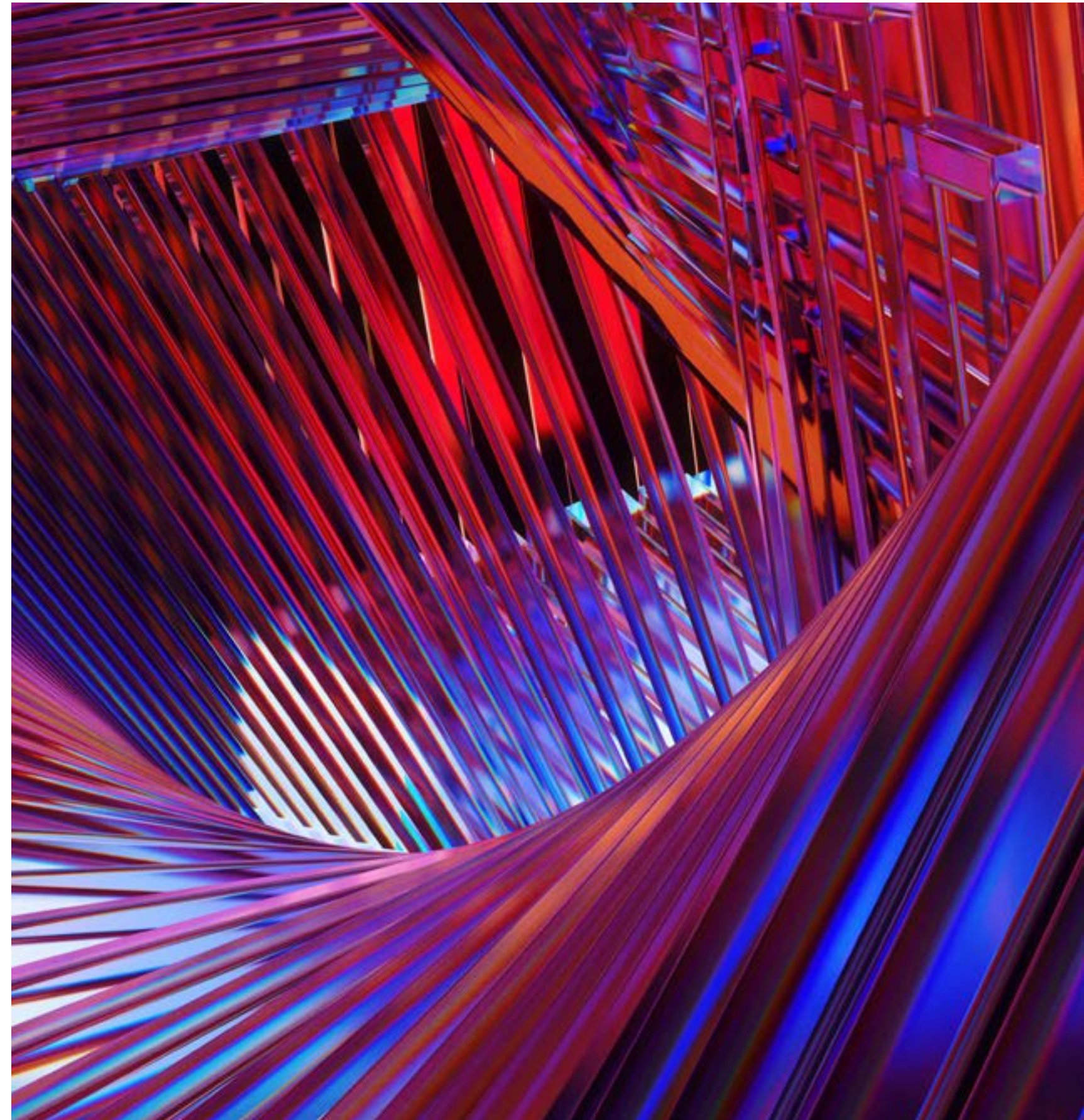
70 AI optimized infrastructure products.

4 Global AI innovation centers

165 AI solutions in AI Innovators program.

18 Research & Development centers globally

+10k IT Professionals & Engineers
AI / Cloud / Security



Get your AI future started now

**Smarter
technology
for all**

Lenovo

Lenovo AI Discover accelerates your transformation, assessing Agentic AI and Gen AI readiness across security, people, process, and technology to illuminate gaps and identify targeted use cases for maximum impact. Our proven methodologies and industry expertise mitigate risk, providing a clear roadmap to turn AI aspirations into measurable business outcomes.

**Let's accelerate your AI transformation.
Contact our experts today to start your Lenovo AI Discover journey.**

Find out more

AI Discover - Product E-book
Lenovo, the Lenovo logo, and Smarter Technology for All are trademarks or registered trademarks of Lenovo. Other company, product and service names may be trademarks or service marks of others. For full Lenovo product, service, and warranty specifications, visit www.lenovo.com.
©2025 Lenovo Group Limited.