Lenovo
TruScale

TruScale
Hybrid Cloud
with VMware

Hybrid Cloud made Simple

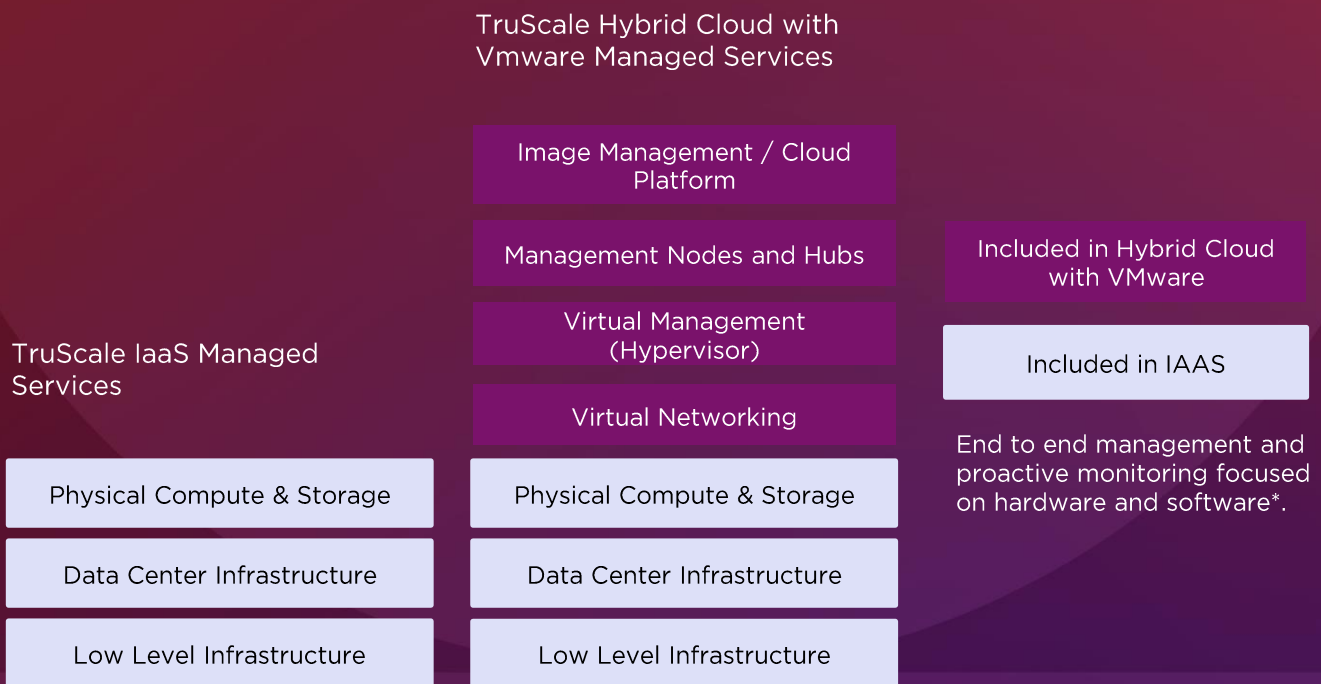**vm**ware®
by **Broadcom**

**Smarter
technology
for all**

Lenovo

Technical Details

Lenovo TruScale Hybrid Cloud with VMware is built on Lenovo's ThinkSystem servers, which offer superior performance, reliability, and security. The solution leverages VMware's powerful virtualization technology to provide a seamless hybrid cloud experience. It supports a range of virtualization technologies, including VMware vSphere, VMware NSX, and VMware vSAN. With Lenovo TruScale Infrastructure Services, you can scale your infrastructure up or down on demand, pay only for what you use, and enjoy the benefits of a consumption-based IT model.

Lenovo is responsible for maintaining, supporting and securing the infrastructure, through proactive monitoring 24/7, regularly scheduled health-checks with Lenovo Managed Services and Customer Success Managers and applying best practices for securing the management domains. Our architecture being ISO-27001 certified ensures that we have implemented and maintain a comprehensive information security management system to protect the integrity, and availability of the infrastructure to critical business information

TruScale Hybrid Cloud with Vmware Managed Services

Image Management / Cloud Platform

Management Nodes and Hubs

Virtual Management (Hypervisor)

Virtual Networking

TruScale IaaS Managed Services

Physical Compute & Storage	Physical Compute & Storage
Data Center Infrastructure	Data Center Infrastructure
Low Level Infrastructure	Low Level Infrastructure

Included in Hybrid Cloud with VMware

Included in IAAS

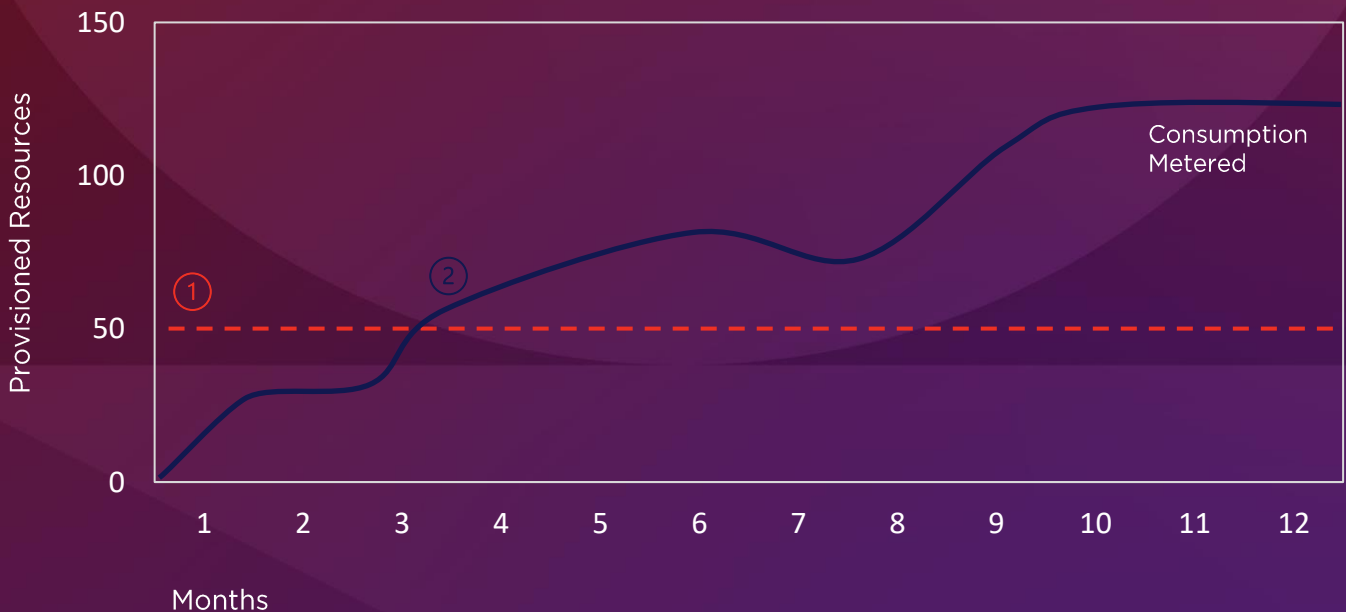End to end management and proactive monitoring focused on hardware and software*.

Pricing

Lenovo TruScale Hybrid Cloud with VMware features a unique pricing system that is designed to give you full cost control. The solution is priced per virtual allocated resource, including vCPU, vMemory, and vStorage, by the hour. This means you can design your virtual machine profiles based on your business needs rather than being locked-into a pre-defined template. You only pay for the resources that you allocated per Virtual Machine by the hour, or the monthly minimum fee, whichever is highest. There are no hidden costs or extra fees. The pricing is all-inclusive, so you can accurately predict your costs and avoid unexpected expenses.

Consumption-Based Model

- Customer has access to resources they can utilize on-demand.

- Lenovo TruScale sets a minimum monthly payment floor of X amount of resources per month and meters usage.

- Customer can burst in and out of the reserved minimum, paying for the minimum + any additional consumption on top of the floor.

Billing at average consumed resources per month, with a minimum payment commitment as the floor

Customer Billing on Consumption x Rate

① Floor

② Consumption changes (both up and down)

Key Benefits

Lenovo TruScale Hybrid Cloud with VMware offers a range of benefits, including:

Flexibility

With a hybrid cloud infrastructure, you can easily move workloads between public and private clouds, optimize your infrastructure, and reduce costs.

Scalability

Lenovo TruScale Infrastructure Services enables you to scale your infrastructure up or down on demand, so you can meet the changing needs of your business.

Cost savings

With a consumption-based IT model, you only pay for what you allocate, which can help reduce your IT costs and free up capital for other business initiatives.

Security

Lenovo's ThinkSystem servers offer industry-leading security features, such as built-in firmware and hardware-level encryption, to help protect your data and applications.

Infrastructure Lifecycle Services

From the Data Center to the Edge

1 **DISCOVER**
- Workshop
- Assessment

2 **IMPLEMENT**
- Hardware Installation
- Migration
- Deployment

3 **OPTIMIZE**
- Managed Services
- Firmware/Best Recipe Update
- Preventative Maintenance
- Health Check

4 **DESIGN**
- Solution Architecture
- Capacity Planning

5 **SUPPORT**
- Warranty Upgrade/Extension
- Premier Support
- Technical Account Manager
- Enterprise Server Software
- Your Drive Your Data

6 **RETIRE**
- Hardware Deinstallation
- Asset Recovery:
  - Recycling/Disposal
  - Data Sanitization
  - Drive Destruction

Lenovo Managed Services for VMware

Lenovo Managed Services for VMware offers comprehensive management and support for your hybrid cloud infrastructure. This service is delivered by a team of experienced professionals who can help you with everything from deployment and migration to ongoing management and optimization of the management infrastructure, allowing you to focus on managing your own applications and virtual machines. Lenovo Managed Services for VMware includes 24/7 monitoring, proactive issue resolution, and access to VMware-certified experts.

Customer Success Manager

When you choose Lenovo TruScale Hybrid Cloud with VMware, you will be assigned a Customer Success Manager (CSM) who will work closely with you to ensure your success. The CSM will help you develop a personalized plan for your hybrid cloud deployment, provide ongoing guidance and support, and serve as your advocate within Lenovo. With the help of your CSM, you can optimize your hybrid cloud infrastructure, reduce costs, and accelerate your business transformation.

Lenovo
TruScale

Contact Lenovo today to learn more about how Lenovo TruScale Hybrid Cloud with VMware can help transform your business. Experience the benefits of a consumption- based IT model and enjoy full cost control with Lenovo TruScale's unique pricing system.

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