



Lenovo
TruScale

**Lenovo
TruScale**
**Hybrid Cloud
for RISE with SAP**

Run Your SAP ERP Applications in the Cloud,
Store Your Data On-premises

**Smarter
technology
for all**

Lenovo



Many SAP customers want to modernize their datacenters by leveraging the flexibility, scalability, and cost controls offered by cloud computing. But moving to the cloud presents challenges: some customers can't risk exposing their enterprise applications to downtime during a cloud migration, while others must store data securely on-premises to meet audit, SLA, regulatory, and data sovereignty requirements.

Jointly developed by SAP and Lenovo, Lenovo TruScale Hybrid Cloud for RISE with SAP S/4HANA Cloud, private edition, customer data center option gives SAP customers the tools they need to migrate to the cloud in a way that will transform their businesses without disrupting IT operations, and a flexible subscription model for their cloud infrastructure that can scale to meet changing datacenter processing and capacity needs.

SAP is a global leader in enterprise resource planning (ERP) software, and many industries around the world rely on SAP to provide the standard applications, industry solutions, platforms, and technologies that help them improve business processes and customer service. 99 out of the world's 100 largest companies are SAP customers, yet 80 percent of SAP's user base consists of small or medium enterprises.

No matter what their size, enterprises want to modernize their datacenters by leveraging the flexibility, scalability, and cost controls offered by cloud computing. Recognizing this, SAP has partnered with Lenovo, a global leading provider of TruScale Infrastructure-as-a-Service (IaaS), to offer a jointly-developed solution that gives customers the flexibility to run cloud-based SAP applications, while still maintaining control over the underlying data in a customer-owned, on-premises datacenter.



Under this model, SAP customers can run cloud-based applications on-premises, while eliminating the need to design, procure, and implement their own on-premises datacenter; the cloud will scale their compute and data storage capacity resources to match their consumption needs in real time. And the Lenovo TruScale IaaS subscription model greatly reduces the risk of hardware overprovisioning and the operational expenses associated with the ongoing operation of an on-premises datacenter.

With a RISE with SAP subscription that includes Lenovo TruScale Hybrid Cloud, customers enjoy many benefits, including:

- The ability to run cloud-based SAP ERP applications on-premises, that is underpinned by SLA and support regulatory requirements around audits and data sovereignty, security, and recovery
- The flexibility to scale cloud capacity over time to meet evolving data processing and storage needs using a consumption-based subscription model that keeps TCO under control
- The peace-of-mind that comes with knowing your cloud infrastructure is tightly integrated and verified as compatible with SAP's ERP offerings by a lab jointly run by SAP and Lenovo
- A fast path to cloud computing with no upfront capital costs and a cloud infrastructure designed to meet their specific use case
- More time to focus on strategic initiatives that benefit the bottom line, and less time spent on maintaining IT infrastructure



Why TruScale?

Lenovo TruScale's unparalleled flexibility lets you respond dynamically to changing business demands and achieve your strategic vision of the future.

With TruScale's as-a-service model, you can:

- Rapidly provision global teams with the right technology anytime, anywhere TruScale is deployed
- Scale and flex your infrastructure capabilities with the pay-as-you-grow approach as your needs evolve
- Reliably and effortlessly manage your day-to-day IT operations and stay focused on more strategic initiatives
- Free up capital with no upfront costs
- Have complete confidence that your workloads are protected, wherever they are located

For more information about the benefits of Lenovo TruScale Hybrid Cloud for RISE with SAP, and how to run your SAP ERP applications in the cloud while storing your data on-premises, please visit

www.truscale.com.

Lenovo TruScale

Start planning your journey now

Arrange to discuss your needs with a Lenovo expert.

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