Smarter
technology
for all

Lenovo

Modernize more of IT. Reduce the complexity around it.

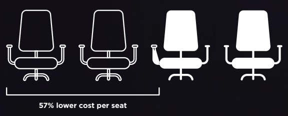
Technology needs keep changing. Infrastructure expands. Devices age. AI creates new demands. And every new platform, provider and contract can add more complexity for IT.

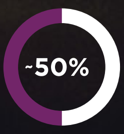
Lenovo TruScale Everything as a Service (XaaS)

Brings technology, flexible financing and lifecycle expertise together through one flexible model, helping you modernize, scale and manage more of your environment with greater consistency.

Proof Across the Portfolio

57% of DaaS adopters report a lower cost-per-seat.[11]





lower cloud infrastructure costs[22]

One TruScale IaaS customer estimated approximately 50% lower cloud infrastructure costs by paying only for resources actually used.

One flexible model. Six solution areas.

- **Device as a Service (DaaS)**
- **Infrastructure as a Service (IaaS)**
- **Scalable AI Compute**
- **Security and Compliance**
- **Sustainability**
- **Software as a Service (SaaS)**

Each solves a different technology need. Together, they help Lenovo simplify how more of your IT environment is accessed, managed and evolved.

Device as a Service (DaaS)

Reduce the work and cost of managing device lifecycle.

Managing devices means much more than purchasing them. They have to be deployed, supported, refreshed, recovered and retired.

Lenovo TruScale Device as a Service brings devices and lifecycle services together to help reduce that burden from deployment through refresh.

What that means for IT

Simplify deployment and ongoing device management

Keep technology current through manageable refresh cycles

Streamline recovery and end-of-life management

Gain greater visibility across the device lifecycle

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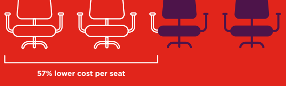

Less lifecycle complexity. More capacity for IT.

Infrastructure as a Service (IaaS)

Scale capacity without overpromising.

Demand can change faster than traditional infrastructure purchasing cycles — leaving businesses paying too early for excess capacity or reacting too late when more is needed.

Lenovo TruScale Infrastructure as a Service provides scalable, consumption-based infrastructure that can expand as requirements change.

~50% lower cloud infrastructure costs[22]

One TruScale IaaS customer estimated approximately 50% lower cloud infrastructure costs by paying only for resources actually used.

What that means for IT

Scale capacity around changing workloads.

Reduce pressure to overprovision.

Align infrastructure costs more closely with usage.

Gain clearer visibility into consumption and spending.

Tap into Lenovo deployment, support and lifecycle expertise.

Scalable AI Compute

Scale AI without scaling infrastructure complexity.

AI-driven workloads are expected to increase computing demand by 20% or more across every technology environment surveyed over the next 12 months.[3]

Lenovo TruScale gives organizations a flexible way to build and evolve an AI-ready foundation as workloads grow.

90+ AI solutions[44]
Lenovo can help support different industries, workloads and stages of AI adoption.

More AI capability.
Less infrastructure complexity.

What that means for IT

Access AI-ready infrastructure and devices.

Scale compute as workloads evolve.

Avoid building every capability upfront.

Gain greater visibility into consumption and costs.

Tap into Lenovo deployment and lifecycle expertise.

Security and Compliance

Reduce security fragmentation across your environment.

$4.44M

The global average cost of a data breach reached $4.44 million in 2025.[5]

As environments expand, security and compliance become harder to coordinate across devices, infrastructure, data and services.

Lenovo brings security and cyber resiliency into a more coordinated approach, helping organizations protect more of the technology lifecycle as requirements evolve.

More technology protected.
Fewer security silos to manage.

What that means for IT

Build security into technology deployment and management.

Strengthen protection across devices, infrastructure and data.

Support more consistent governance and regulatory alignment.

Improve cyber resiliency as the environment evolves.

Reduce fragmentation across security technologies and providers.

Sustainability

Manage with greater accountability.

Modernization also means managing how technology is used, refreshed, recovered and retired. Lenovo TruScale can help bring greater visibility and accountability to those decisions across the technology lifecycle.

62% of organizations weigh sustainability impacts equally with cost when making procurement decisions.[6]

100% of Lenovo commercial laptops and desktops and 98% of monitors are ENERGY STAR® certified.

What that means for IT

Extend value through reuse, recovery and responsible end-of-life management.

Simplify asset recovery and disposition.

Gain data to support sustainability reporting and decisions.

Access energy-efficient Lenovo technology.

Reduce unnecessary overprovisioning.

Modernize with greater visibility across the lifecycle.

Software as a Service (SaaS)

Simplify software across the technology stack.

Software can add complexity across purchasing, deployment, integration, support and ongoing management.

Lenovo helps bring software together with devices, infrastructure and services, giving organizations a more consistent way to manage more of the technology stack.

Lenovo advantage

Access Lenovo and eligible third-party software alongside devices, infrastructure and services, helping simplify how more of your technology is procured, deployed and supported.

What that means for IT

Better align software with devices and infrastructure.

Simplify procurement, deployment and support.

Gain greater visibility across the technology stack.

Adjust solutions as requirements evolve.

More of your technology aligned.
Less software complexity to manage.

Devices.
Infrastructure.
AI.
Security.
Sustainability.
Software.

Lenovo TruScale brings them together with flexible financing and lifecycle expertise to help you modernize more easily, reduce IT complexity and manage more of your environment with greater consistency.

More capability. Less fragmentation.

One flexible model is how Lenovo helps make it possible.

Explore Lenovo TruScale
lenovo.com/truscale

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Source 1: Lenovo. (2025). *Lenovo Launches Modular DaaS for Sustainability to Manage Carbon, Reduce IT Costs, and Boost ROI.* August 5, 2025.

Source 2: Lenovo. (2024). *How Lenovo TruScale helped RGK4IT prepare for explosive growth.* December 17, 2024.

Source 3: Deloitte Center for Integrated Research. (2025). *AI workloads are surging. What does that mean for computing?* August 21, 2025.

Source 4: Lenovo. (n.d.). *Artificial Intelligence Solutions.*

Source 5: IBM. (2025). *2025 Cost of a Data Breach Report: Navigating the AI rush without sidelining security.*

Source 6: DeepStream. (n.d.). *Sustainable Procurement Explained.*