Power your most critical workloads with hybrid cloud

Lenovo Hybrid Cloud Services brings expertise to every step

Modern IT environments are more complex than ever.

Organizations must balance agility, scalability, and resiliency while managing multi-cloud strategies, data storage, cost optimization, and AI-driven workloads. But navigating these challenges alone can slow progress and increase costs.

Lenovo Hybrid Cloud Services provide the expertise and strategic guidance needed to modernize your infrastructure with confidence. Backed by nearly four decades of IT innovation, Lenovo helps you design, implement, and manage hybrid cloud solutions tailored to your business. Our experts partner with you to optimize Hybrid AI performance, maximize the value of Lenovo infrastructure, and accelerate HPC success on a global scale.

From initial assessments to full-scale implementation and ongoing optimization, Lenovo delivers end-to-end services that **accelerate time to value and keep your IT environment performing at its best.**

Smarter technology for all

Lenovo

Enabling innovation at scale

As organizations scale their IT environments, they must go beyond managing complexity to unlock new levels of productivity and innovation. AI, hybrid cloud, and sustainability demands are reshaping IT priorities, requiring leaders to rethink their approach, not just to infrastructure and efficiency, but also to empowering teams and accelerating business outcomes.

Rising complexity in hybrid cloud adoption

Managing hybrid cloud deployments is increasingly complex, especially with AI's growing demands. By 2027, 90% of organizations are expected to adopt a hybrid cloud strategy.[1] To be successful, IT teams must balance multi-cloud strategies, security, compliance, and seamless integration with on-prem infrastructure.

Staffing constraints

IT teams are stretched thin, making it hard to manage operations while driving innovation. 61% of IT executives said staffing shortages have contributed to product delays, while 57% said their organizations lost revenue.[2] Offloading infrastructure tasks to trusted partners frees internal teams for strategic priorities.

Expertise gaps in complex solutions

With 62% of tech leaders citing wider skills gaps, AI, HPC, and hybrid cloud adoption are becoming more challenging.[3] Organizations need expert partners to fast-track implementation, maximize performance, and ensure long-term success.

Data center efficiency

AI-driven power demands are set to rise 160% by 2030.[4] Sustainability is now a board-level priority, pushing IT leaders to optimize power and cooling while balancing performance and cost.

63% of organizations prefer using on-premises and/or hybrid infrastructure for AI workloads.[5]

79% are planning and/or actively using AI professional services.[5]

Smarter technology for all

Lenovo

Unlock the full potential of hybrid cloud

A one-size-fits-all cloud strategy no longer works. As workloads evolve, IT leaders must balance security, risk, and cost while ensuring flexibility for AI and high-performance computing. But managing multi-cloud and on-prem environments can be complex — adding cost and reducing agility.

Lenovo Hybrid Cloud Services brings your cloud vision to life, maximizing your data's value and opening opportunities to gain a competitive advantage. Whether modernizing your data center or accelerating AI adoption, Lenovo provides expert guidance at every stage, helping you reduce complexity, control costs, and drive innovation with seamless implementation, migration, and ongoing management.

A proven, step-by-step approach

1

Advise
Assess your IT environment, gain strategic guidance, and develop a clear roadmap to ensure alignment with your business goals.

2

Plan and design
Ensure your organization is ready to implement your technology and meet your goals.

3

Implement
Deploy, adapt, and scale your platforms to maintain IT readiness and accelerate returns on your hybrid cloud investments.

4

Support
Access expert IT support services with 24/7 availability to maintain performance and resolve issues quickly.

5

Manage
Optimize workloads and innovation on an ongoing basis with access to our IT experts and solutions through flexible as-a-service models.

Key benefits

ADVISORY
Define and prioritize use cases

Lenovo advisory services provide assessments and strategic roadmaps to align your IT infrastructure with business goals. Whether optimizing hybrid cloud, enabling AI, or improving data center efficiency, our specialists help you navigate key decisions and accelerate progress.

PLAN AND DESIGN
Architect a future-ready solution

Lenovo plan and design services help you create a tailored, scalable IT infrastructure. From optimizing cloud strategies to designing implementations that support your evolving needs, we ensure your technology roadmap is aligned to your current goals and future growth.

IMPLEMENTATION
Get up and running faster

Lenovo implementation services ensure a smooth transition from strategy to execution. Our experts handle procurement, delivery, and installation to integrate your solution efficiently. Whether rolling out new infrastructure, migrating workloads, or configuring hybrid environments for secure and scalable computing, we minimize disruption and accelerate time to production.

SUPPORT
24/7/365 assistance when you need it

Lenovo support services keep your IT running at peak performance with a full range of flexible options tailored to your data center environment. From proactive support and multivendor expertise to advanced issue resolution and dedicated account management, we simplify and consolidate the support experience so your teams can stay focused on driving business outcomes.

MANAGE
Free up resources to prioritize innovation

Lenovo managed services go beyond day-to-day operations to help you optimize workloads, including HPC and AI, while ensuring peak performance, security, and energy efficiency. With flexible as-a-service models and expert support, we partner with you to maximize the value of your IT investments, reduce downtime, and free up resources so your team can focus on innovation.

Smarter technology for all

Lenovo

Why partner with Lenovo Hybrid Cloud Services?

Lenovo makes it easier to innovate and stay ahead with solutions that offer:

Seamless hybrid cloud integration
Lenovo delivers secure, scalable hybrid cloud environments that seamlessly integrate on-premises and cloud platforms. Our solutions ensure your workloads are optimized for maximum performance and efficiency.

Accelerated time to value
Get faster results with Lenovo services and pre-validated solutions, designed to deploy AI solutions quickly and are aligned to your goals to drive value from day one. With streamlined implementation and tested reference architectures, you can reduce complexity, minimize risk, and see faster results.

Optimized performance and efficiency
Lenovo maximizes infrastructure performance with cutting-edge technologies like Neptune® Liquid Cooling, advanced hybrid cloud solutions, and the latest GPUs. Our end-to-end power and cooling services further enhance efficiency, reducing energy consumption while ensuring scalability and reliability for AI and high-performance workloads.

Cost-effective and sustainable IT
Lenovo helps you manage IT costs while advancing sustainability goals through efficient power, cooling, and resource management, making your infrastructure both economical and eco-friendly.

End-to-end expertise and support
From initial strategy to ongoing management, Lenovo offers comprehensive support backed by decades of innovation and global expertise, ensuring your IT infrastructure evolves with your business.

Smarter technology for all

Lenovo

Why Lenovo?

Tailored to your needs

Lenovo's flexible, brand-agnostic approach meets your unique business requirements — whether implementing AI, migrating workloads, or simplifying IT management.

Expertise and ongoing support

Our experienced team helps you optimize performance and provides proactive management to ensure long-term value, keeping your infrastructure running smoothly.

Maximize your investment

From strategy to ongoing support, Lenovo helps you get the most from your technology investments, simplifying your experience and driving value from hybrid cloud wherever you are on your journey to AI.

Global resources covering **180+ countries**

6 of top 10 hyperscalers in the world use Lenovo products

10K+ IT professionals and engineers in AI, cloud, and security

Four decades of infrastructure experience

#1 supercomputer provider for 6 consecutive years[6]

To learn more about how to accelerate your hybrid cloud modernization strategy, set up a meeting with a Lenovo Hybrid Cloud Services representative.

Sources
1   Gartner, "Gartner Forecasts Worldwide Public Cloud End-User Spending to Total $723 Billion in 2025," November 2024
2   CIO, "IT staff shortages damage the bottom line: IDC report," May 2024
3   Robert Half, "Building Future-Forward Tech Teams," May 2024
4   Goldman Sachs, "AI is poised to drive 160% increase in data center power demand," May 2024
5   IDC, "CIO Playbook 2025 Survey," commissioned by Lenovo, February 2025
6   Top500.org, "A Look Back: Lenovo @ ISC24," June 2024

Smarter technology for all

Lenovo