3 steps to smarter infrastructure made simpler

Organizations are demanding faster innovation and embracing a digital economy. IT leaders are challenged with balancing strategic innovation and operational responsibilities while maintaining control and resilience.

Lenovo and VMware are combining their industry leadership to help empower IT teams to meet these demands head-on.

83%

of CIOs are worried that they will not have sufficient resources to invest effectively in innovation.[1]

84%

of data teams describe their current workload as beyond their capacity.[2]

Together, Lenovo and VMware deliver innovative solutions so IT organizations can focus on strategic initiatives like:
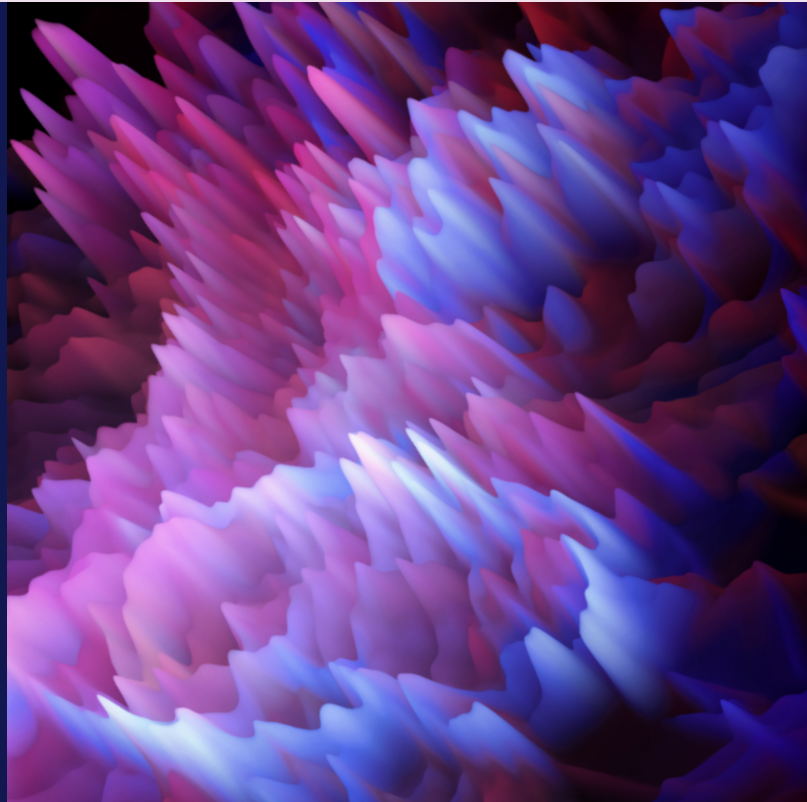
Streamlining processes

Simplifying management

Reducing workloads and costs

1 Modernize IT infrastructure from edge to core to cloud

Access to information and computing power is no longer isolated to centralized server rooms. It's moving beyond — into branch offices, manufacturing plants, and retail spaces.
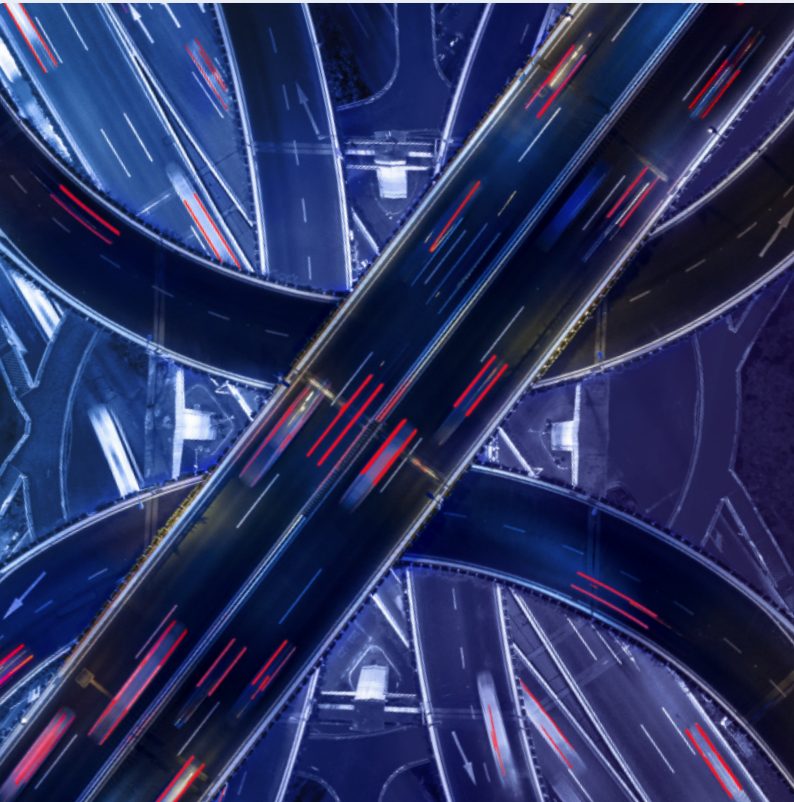
IT leaders are seeking modern IT infrastructure models uniquely engineered for **secure, scalable, low-latency data movement,** where data is processed at its source.

40%

of IT leaders say their top transformational priority includes modernizing infrastructure and applications.[3]

Lenovo and VMware deliver a comprehensive line of integrated solutions from the edge, with ThinkEdge Series servers powered by VMware Edge Compute Stack (ECS), to the cloud with ThinkAgile VX Series hyperconverged infrastructure powered by VMware Cloud Foundation and vSAN. Solutions are available in the traditional CapEx model or as a Lenovo TruScale Hybrid Cloud with VMware offering.

2 Make provisioning, deployment, and administration fast and easy

Enjoy accelerated deployment with our deployment wizard and simplified hardware and software lifecycle management.
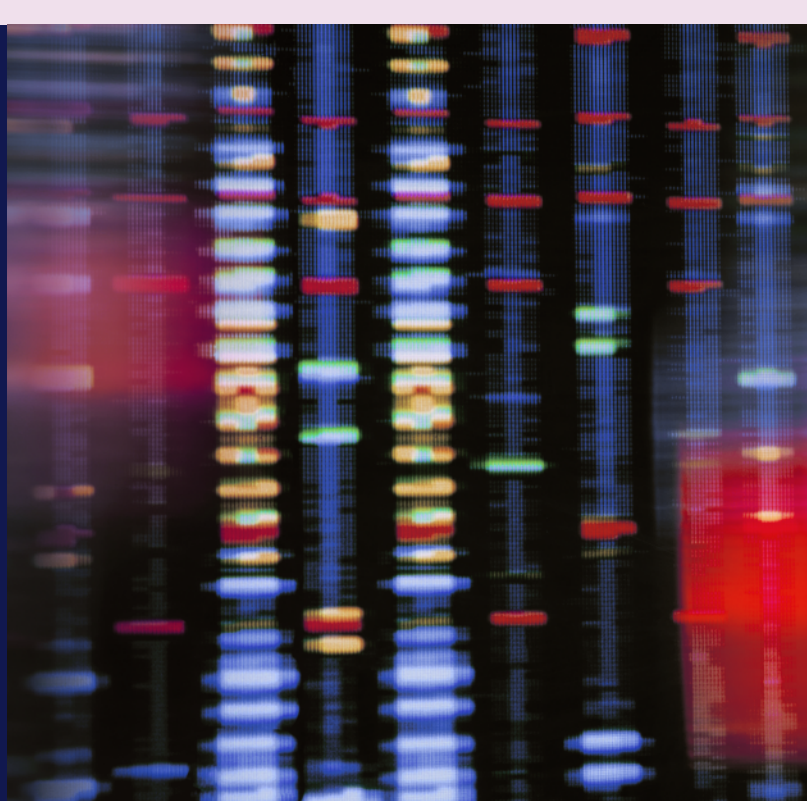
41%

of CIOs expect their technology vendors to help simplify configuration, deployment, and maintenance.[1]

With Lenovo ThinkAgile VX Integrated Systems, customers can realize up to a 75% reduction in deployment time. In addition, the tight integration of VMware Aria with Lenovo XClarity Integrator for systems management provides a single pane of glass for management capabilities throughout the lifecycle of the offering.[4]

3 Free up IT resources to meet strategic demands

On-premises as-a-service offerings from Lenovo and VMware allow organizations to free IT resources to **focus on strategic initiatives** instead of day-to-day administration.

92%

of CIOs would definitely or probably consider adding new as-a-service offerings over the next two years.[1]

Lenovo TruScale IaaS provides the scalability and agility of a cloud pay-as-you-go model with the control and security of an on-premises solution. Lenovo and VMware deliver a broad portfolio of IaaS solutions including Lenovo TruScale Hybrid Cloud with VMware and Edge Compute Stack (ECS) as a Service.

The Lenovo and VMware partnership provides a wide range of fully integrated smart solutions that transform your infrastructure into a modern, secure, scalable hybrid cloud environment.

Explore how Lenovo and VMware can empower your IT architecture.

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