## Lenovo

# Lenovo and NVIDIA® unlock the power of generative Al for every industry

Introducing a new era of creativity and innovation



# What is generative AI?

Generative AI (GenAI) is a type of artificial intelligence that creates new content, such as text, images, audio, and video.

It learns by analyzing large amounts of data and identifying patterns. It then uses these patterns to quickly generate high-quality new content.

## Key components:



LARGE LANGUAGE MODELS (LLMs)





FOUNDATION MODELS



POWER



DEEP LEARNING



**\$17.8B** 

Venture capital firms have invested \$17.8 billion in GenAl solutions in 2023 alone and \$26 billion over the last 5 years.<sup>1</sup>

# \$1.3T

By 2032, the GenAl industry will grow to \$1.3 trillion.<sup>2</sup>

# 70%

GenAl has the potential to automate up to 70% of business activities by 2030.<sup>3</sup>

## +70%

By 2025, 70% of enterprises will identify the sustainable and ethical use of Al among their top concerns.<sup>4</sup>



GenAl is set to save banks and the financial services sector \$200-\$340 billion annually.<sup>3</sup>



40% of worldwide retailers and brands are in the experimentation phase of GenAI.<sup>5</sup>



27% of manufacturers already invest in GenAI technologies.<sup>6</sup> +30%

By 2025, Gartner expects more than 30% of new drugs and materials to be systematically discovered using GenAI.<sup>7</sup>

# **Private vs. public GenAl:** The search for a competitive edge

Organizations looking to implement GenAI have the choice of private or public models:

#### **Private GenAl:**

- Trained on custom data
- Customized to meet specific needs
- Secure private hosting on-premises or in the cloud
- e.g., <u>BloombergGPT</u>

#### **Public GenAl:**

- Trained in public data
- Off-the-shelf functionality, with no customization available
- Publicly accessible and less secure
- e.g., OpenAl ChatGPT

And there are three customization options, which scale in time to adoption and complexity:

#### Low complexity





#### General purpose GenAl

Ready-to-use, pay-as-you-go, designed for broad applications, with minimal customization. e.g., <u>OpenAI ChatGPT</u> and <u>Google Bard</u>



#### Moderately customized GenAl

Fine-tuned from a foundation model using a company's data. Offers a balance between customization and control and is ideal for tasks that require private data. e.g., <u>Lenovo's Pre-Trained AI</u> <u>Chatbot</u> and <u>McKinsey Lilli</u>



#### Extensively customized GenAl

Built from the ground for unique applications. Offers customization and control and is best suited for specialized applications that rely heavily on specialist data. e.g., <u>BloombergGPT</u>

High complexity

# Take control with a private GenAl model

A private GenAI model will help:



## Protect sensitive business data

e.g., Social Security numbers, medical diagnosis, and banking information.



## **Ensure live access to business information**

e.g., customer purchases, real-time inventory levels, proprietary software code.



## Maintain a competitive edge

e.g., algorithmic trading strategies, customer behavior analytics, and patented manufacturing processes.

# Enterprise applications with transformative impacts

Powering AI workloads and applications across:



## **Financial services**

Smarter customer experiences and automated call centers

Enterprise Document Search Banking Assistant Investment Insights



## Retail

Hyper-personalized communication, virtual product advisor services, and omnichannel automation

Employee Concierge Personalized Customer Service Supply Chain Management



### Manufacturing

Synthetic data for system training and defect detection

Design Collaboration Product Development Insider Threat Detection



### Healthcare

Molecular simulation and predictive modeling

Personalized Healthcare Enhanced Medical Imaging Assisted Genomic Analysis



To succeed in GenAI, enterprise customers require an experienced partner to provide:













Robust innovation ecosystem + Accelerated compute power + Practical technical expertise

## The impacts are endless





Costs & productivity optimization



# Realize the potential of GenAI with Lenovo and NVIDIA

Leverage Lenovo and NVIDIA AI-ready solutions, the industry's most comprehensive AI-optimized infrastructure, and access to AI experts and workshops.

#### **Innovative AI solutions**

Accelerate GenAI deployment with Lenovo and NVIDIA's prevalidated solutions and AI Innovators software programs.

#### **Optimized AI-ready infrastructure**

Explore the industry's most comprehensive AI-ready portfolio, optimized for speed and acceleration with Lenovo ThinkSystem and ThinkEdge servers and NVIDIA accelerated computing and NVIDIA AI Enterprise software.

#### **Enabled AI discovery**

Access the Lenovo and NVIDIA technical AI expertise to deploy and scale GenAI through the Lenovo AI Discover Lab.

# Start your GenAl journey today

**Learn more** about how Lenovo and NVIDIA can help you use GenAI.

Visit our GenAl campaign page

**Contact the team** at Lenovo to kickstart your AI journey.

Speak to the AI experts

<sup>&</sup>lt;sup>1</sup>dealroom.co, 2023, Generative AI

<sup>&</sup>lt;sup>2</sup>Bloomberg, 2023, Generative AI to Become a \$1.3 Trillion Market by 2032, Research Finds

<sup>&</sup>lt;sup>3</sup> McKinsey Digital, 2023, The economic potential of generative AI: The next productivity frontier

<sup>&</sup>lt;sup>4</sup> Gartner, 2022, Gartner Predictions for CMOs Show AI, Social Toxicity, and Data Privacy Forge the Future of Marketing

 $<sup>^{\</sup>scriptscriptstyle 5}$  IDC, 2023, How Retailers and Brands are Taking Advantage of Generative AI

<sup>&</sup>lt;sup>6</sup> IDC, 2023, How Generative AI is Impacting Industries

<sup>&</sup>lt;sup>7</sup> Gartner, 2023, Beyond ChatGPT: The Future of Generative AI for Enterprises

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