

Lenovo Managed Services

Scale AI without increasing complexity

Lenovo Managed Services runs and optimizes AI workloads and infrastructure across AI, HPC, multi-cloud, and applications — delivering performance, reliability, and cost efficiency through a unified, AI-native operating model.



Smarter
technology
for all

Lenovo

AI is raising the operating standard for IT

Infrastructure is the #1 investment priority for organizations, but AI solutions are rising rapidly, reflecting the need for future-focused modernization.¹

As AI investment accelerates, IT is being asked to deliver stronger resilience, higher uptime, and tighter cost control. At the same time, CIOs are shifting more attention to business strategy. The result: hybrid operations must become more proactive, more automated, and more governed.

96% of organizations plan to increase AI investment.¹ Meanwhile, 71% of CIOs expect to spend more time on business strategy and less time on multi-cloud management and migration work.²

That strain shows up in outcomes. 40% of organizations experienced a major outage in the last three years caused by human error or lack of staff, and 67% of IT decision-makers say cloud costs weigh heavily on budgets.^{3,4}

Managed services is trending

Enterprises are investing more in managed services to free internal teams by delegating day-to-day operations and focusing scarce talent on higher-value initiatives.

In fact, managed IT services is the #1 area of outsourcing investment for core, routine functions.⁵ Over the last year, 66% of IT leaders increased investment in managed services.⁴ The direction is consistent: reduce operational burden, increase consistency, and create room for innovation.

66%



of IT leaders increased investment in managed services.⁴



Deliver predictable performance at scale

Lenovo Managed Services is designed to help you run AI-driven hybrid environments with confidence — keeping the environment stable, efficient, and under control. Lenovo TruScale lowers upfront investment with scalable, modular services and flexible financing options.



Keep uptime high while improving efficiency

Lenovo Managed Services protect uptime as demand grows, with faster detection and resolution of issues and right-sizing that improves cost efficiency. You get continuous global monitoring, 24/7 incident response, and a single point of contact for infrastructure support.



Scale modernization without increasing complexity

As AI workloads expand, operations can't stay reactive. Lenovo Managed Services offers the ability to execute and track system updates for performance, stability, and security. Quarterly system health check reports and meetings keep your team ready for anything.



Replace reactive support with proactive control

Lenovo helps you move from ticket-driven support to proactive oversight with consistent governance across vendors, platforms, and locations — from one accountable partner. Enterprise-grade governance and visibility improve compliance, security posture, and resource utilization.

Purpose-built managed services for hybrid, AI, HPC, and multi-cloud



Lenovo HPC Managed Services

Lenovo takes day-to-day operational burden off your team with proactive monitoring, patching, and expert incident response. Continuous health checks, recommended updates, capacity planning, and performance management keep HPC systems ready as workloads evolve.



Lenovo Multi-Cloud Managed Services

Lenovo Multi-Cloud Managed Services helps organizations run AI-driven hybrid IT with greater resilience, lower costs, and predictable performance across hybrid, multi-cloud, and multi-vendor environments. Proactively monitor, manage, and optimize on-premises and multi-cloud environments using AI-driven insights, automation, and predictive analytics.



Liquid Cooling Managed Services

Lenovo keeps Neptune® systems running at peak performance through system monitoring (where available), preventative maintenance, water quality monitoring, and expert break/fix services. Lenovo can extend your team with specialized experts in HPC and liquid cooling — helping ensure greater stability, resilience, and compliance.



Lenovo GPU Managed Services

Keep GPUs running at peak performance as you scale with real-time monitoring, rapid issue resolution, and proactive vulnerability patching. Gain ongoing visibility into GPU health and performance while freeing your IT team to focus on higher-value innovation.



Lenovo Agentic AI Managed Services

Ensure your agents operate reliably, securely, and transparently with built-in safeguards, support for user adoption, and ongoing performance monitoring and optimization through the Lenovo xIQ Agent Platform.



Customer success story

See how ST Logistics achieved up to 40% faster order processing, 30% lower energy consumption, and 24/7 continuous operations with Lenovo Managed Services. [Read more.](#)

“By collaborating with Lenovo, we gained access to cutting-edge AI-powered solutions that complement ST Logistics’ vision for smarter, greener logistics. Lenovo’s expertise, combined with our strategic direction, enabled the successful automation of our warehouse logistics.”

HAMARIAN MOHAMAD

GENERAL MANAGER, HOMELAND SECURITY, ST LOGISTICS

Lenovo

A partner that supports your mission on a global scale

Lenovo's global reach and deep infrastructure expertise help organizations scale AI environments with confidence — backed by broad engineering depth and a long track record delivering industry-leading technology solutions. With TruScale flexibility, you can align capacity and spend to business needs, so you can scale on demand, control complexity, and free IT teams to focus on innovation and adoption.

10,000+

IT professionals and engineers in AI, cloud, and security

A challenger

2025 Gartner® Magic Quadrant™ for Infrastructure Platform Consumption Services⁶

#8

supply chain as ranked by Gartner®⁷

165+

enterprise AI solutions

180+

Global scale and delivery capability across 180+ markets



IDC MarketScape Major Player

Named A Major Player in Worldwide Hybrid IT Infrastructure Consulting and Integration Services⁸

Ready to scale effective and efficient AI-driven operations?

Contact your Lenovo sales rep.

Sources

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4. Flexera, "2026 IT Priorities Report," November 2025
5. Spiceworks, "The 2026 State of IT," December 2025
6. Gartner Report, Magic Quadrant for Infrastructure Platform Consumption Services, by Jeff Vogel, Tony Harvey, etc., October 2025
7. Gartner Report, The Gartner Supply Chain Top 25 for 2025: Methodology and Ranking, by Simon Bailey, Kimberly Ennis, June 2025
8. IDC MarketScape: Worldwide Hybrid IT Infrastructure Consulting and Integration Services 2025 Vendor Assessment, #US53312825, April 2025

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