



Smarter
technology
for all

Lenovo

AI Services

Less time waiting, and more time growing. That's smarter.

Create real outcomes today
with Lenovo and NVIDIA





Boundaries are waiting to be broken

Organizations of all sizes need to make faster, data-driven decisions. They need deeper insights to produce real competitive advantages. AI has the potential to do just that.

\$4.4T

is the value that Generative AI can unlock across key business functions¹

80%

of leaders feel significantly or somewhat challenged by developing solutions that get up and running quickly²

83%

of leaders feel challenged by a lack of budget for AI solutions²

Releasing the full potential of AI is no small task. Businesses need comprehensive solutions that bring together accelerated systems, applications and expert services to quickly build and run augmented AI models using their own data. But even as AI gets more accessible, it's still challenging to scale in the right way and at the right pace. Here's why:

Business need guidance to turn AI into real outcomes

Scale and right-sizing issues

The scale of computations needed for AI models is immense. It demands robust, large-scale computing. That can be expensive and complex to manage – as well as difficult to govern and secure.

More testing than tangible value

AI is new. It requires an understanding of AI, Machine Learning (ML) and data science. To build and fine-tune AI models, organizations need to add new technical expertise to their data science, AI or application development teams.

Why delay when you can deliver?

To accelerate success with AI, a clear outcome-based strategy is critical. Identifying business outcomes from AI use cases early provides focus and returns on investment critical to project success. Lenovo and NVIDIA work in partnership with you to deliver on the promise of AI.

Lenovo and NVIDIA can help you transform faster, smarter and with less risk. Let's explore how...

1. McKinsey, 2023, The Economic Potential of Generative AI
2. Lenovo, State of Enterprise AI Buying, Quantitative Survey, 2024

Time for tangible value

Get results fast and make an impact that lasts with Lenovo AI Services

Alliances are the route for harnessing innovation. That's why Lenovo and NVIDIA have forged a key strategic partnership to provide hybrid AI systems to power GenAI from virtually anywhere.

We understand all needs are different and, as such, the joint aim of our partnership is to help organizations whatever their stage of transformation.

Lenovo AI Services provides a single vendor solution to guide development and implementation for easily deployable, purpose-built solutions. NVIDIA AI Enterprise delivers a platform that drives differentiation, fuels growth and helps shape the future of AI-driven solutions.

Lenovo AI Services and NVIDIA offer:

Real roadmaps

Plot a clear path to AI success

Build a solid plan, educate your people on the benefits of AI, and create GenAI outcomes faster with Lenovo AI Services and NVIDIA. Tap into expertise, access state-of-the-art solutions, and position your business at the leading edge of innovation.

Real speed

Deploy, manage and scale AI fast

Inspired by a joint Lenovo and NVIDIA vision, we bring customers scalable, secure, end-to-end solutions to establish their GenAI and analytics, data center, edge computing and remote work capabilities. Lenovo TruScale ensures deployments are always right-sized to your requirements with a simple pay-as-you-go model.

Real safeguards

Protect your AI investment

Ethics, governance, compliance, and security are all critical to your AI success. That's why we offer validated solutions and a commitment to safe and responsible GenAI. Our experts stay current with fast-changing rules to deliver solutions that meet stringent security standards. Supported by Lenovo's AI Center of Excellence and AI Responsibility Committee, we'll make sure you move forward with confidence and control.

Real outcomes

Deliver maximized business outcomes and ROI – so you can justify the investment quickly, while making the case for more.

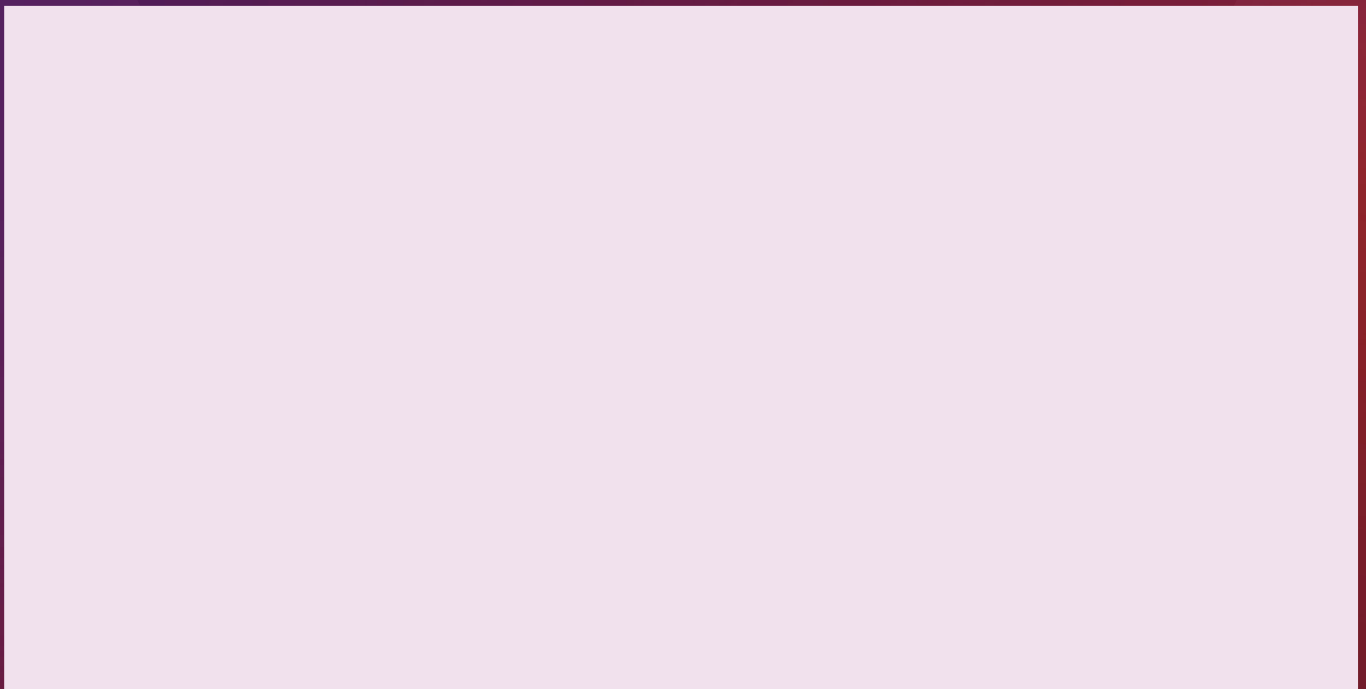
[Book an AI Discover workshop](#)



How we make value happen

Five clear steps to bring your GenAI vision to life

Click to
learn more





**The vision is yours.
Get there with
Lenovo and NVIDIA.**

Ready to break boundaries faster with AI?
Get in touch to learn more.

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