

Lenovo TruScale Everything as a Service (XaaS)

Make growth simple

Grow your business seamlessly with Lenovo TruScale XaaS – your single source for flexible, global, and industry-leading IT services.

Now that's smarter.

**Smarter
technology
for all**

Lenovo

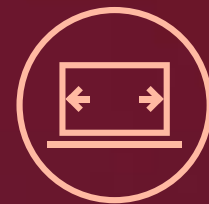
Sick of growth pains?

IT leaders have never had such a pivotal role. But IT challenges hold you back from releasing your company's full potential.

As the role of IT leaders increases in complexity, so do the business challenges. Back in 2022, 89% of your peers said the role of an IT leader was more important than it was two years before.¹

And now, as AI reshapes corporate IT, your role is only getting bigger. Are you one of the 84% of CIOs who revealed they are being evaluated on business outcomes metrics more than ever before?²

Your say and your role in your business' growth is more crucial than ever. But you face a variety of challenges that are holding your business back.



Expanding role of IT

You must now make business decisions that impact sales, marketing, sustainability, and more.



Inflexible infrastructure

You may struggle to scale and adopt new innovation with aging legacy IT.



Strained budgets

You have to operate on a tight budget while facing high, opaque, and unpredictable costs.



Long IT procurement

You may have lengthy and complex IT procurement cycles, reducing flexibility and speed-to-value.

9 in 10

CIOs say their responsibilities have expanded beyond technology.¹

Just 20%

of CIOs expect overall IT budgets to increase more than 10%.²

51%

of CIOs expect tech vendors to help them increase organizational agility.³

¹Lenovo Global CIO Survey, 2022

²Lenovo Global CIO Survey, 2024

³Lenovo Global CIO Survey 2023

It's time to free your business to grow...

Your vision is everything

92%

of CIOs would definitely or probably consider adding new as-a-Service offerings over the next years.¹

Why as a Service is smarter

Flexible

and totally tailored to your unique requirements.

Cost-efficient

with full control and visibility of spend.

Scalable

so you can flex up and down as you need.

Simple

management that takes the burden off IT teams.

Fast

deployment and configuration of new solutions.

Your vision as an IT leader is now increasingly critical to the success of the business. That means thinking bigger. More holistically. More strategically.

But the complexities of driving growth can stand in your way.

As a Service gives you a clear path to progress. The model's procurement options are becoming increasingly popular as IT leaders navigate their journey towards realizing their vision. As-a-Service options deliver scalability in ways that traditional models simply can't. They help streamline the refresh of aging technology, and expand capabilities without the need for significant capital investments.

¹Lenovo Global CIO Survey 2023

Make everything easier

All you need is Lenovo TruScale
Everything as a Service (XaaS)

Lenovo TruScale XaaS is your set of flexible IT services that makes everything easier. Streamline IT procurement, simplify infrastructure and device management, and pay only for what you use – so your business is free to grow and go anywhere.

It's the unified solution that gives you simplified access to:

- The industry's broadest portfolio – from pocket to cloud – all delivered as a service
- A single-contract framework for full visibility and accountability
- The global scale to rapidly and securely build teams from anywhere
- Flexible fixed and metered pay-as-you-go models with minimal upfront cost
- The growth-driving combination of hardware, software, infrastructure, and solutions – all from one single provider with one point of accountability.

[Click to read more](#)

➤ [Succeed with **speed**](#)

➤ [Succeed with **ease**](#)



Trust us. Lenovo has done it before

Making sustainable growth simple for Siemens Energy

Lenovo TruScale helped Siemens Energy transform their infrastructure from on-premise data centers to Lenovo xCloud.



Accelerated time-to-market
from months to weeks



Cut costs, complexity and carbon footprint
by consolidating 7,500 applications to 800

[Full story >](#)

Making affordable growth simple for Grupo OMX

With Lenovo TruScale, Grupo OMX helped its customer reimagine its approach to infrastructure, procurement, deployment, and management – cutting costs significantly.



Faster operations
Reduced database transaction times by 30%



More reliability
Achieved 99.95% data availability for critical client systems

[Full story >](#)

Making remote growth simple for Blue Ocean Technologies

Blue Ocean leveraged Lenovo TruScale to help their client navigate the sudden shift to remote work.



Rapid deployment
New HCI solution delivered within 30 days, supporting 2,000 VDI users



Pay-as-you-grow flexibility
with minimal upfront investment

[Full story >](#)

“I honestly thought [Lenovo TruScale] sounded too good to be true. But our experience with Lenovo has confirmed that the solution really does deliver what it promises”

Ruben Vergara
CEO, Blue Ocean Technologies



Do anything with a trusted, proven, global partner

IT leaders rely on technology vendors to increase organizational agility, simplify fleet deployment and management, and optimize costs. Partners who offer comprehensive solutions with one-vendor convenience can add significant value.

With certifications and coverage in 100+ markets, Lenovo offers a centralized engagement model that supports complex global deals.

We understand the needs of IT leaders and teams because we've been serving them for nearly 40 years, and we're committed to supporting your long-term success with this innovative relationship model.

Got a mobile sales team that needs stronger endpoint security immediately?

Need to spin up extra, high-availability cloud storage to meet rising demands?

Close to maxing out your cloud processing capacity through the demands of AI/machine learning tasks?

Want to provision 100 new users in multiple locations by the end of the week?

All these tasks become simple when your technology stops being a transactional investment and becomes a dynamic resource that's always available — however, wherever, and whenever you need it. Our scalable as-a-Service delivery model at the heart of Lenovo TruScale XaaS means you can choose the right solutions for today and have space to grow tomorrow. Now that's smarter.

**The vision is yours.
Get there with Lenovo**

Discover more details and get in touch at: www.lenovo.com/truscale

**Smarter
technology
for all**

Lenovo