

Infrastructure Services Lifecycle

From the Data Center to the Edge

Our Infrastructure Services start with Discover to fully understand your desired business outcomes and Design the best solution for you, all the way to Retire when the assets need to be retired and decommissioned.

Lenovo

Infrastructure Services Lifecycle: From the Data Center to the Edge

TECHNOLOGY AREAS

Hybrid Cloud
Data & Analytics
HPC Data Center
Cooling
Virtualization & VDI

1 DISCOVER

- Workshop
- Assessment

2 DESIGN

- Solution Architecture
- Capacity Planning
- Best Recipe Development

3 IMPLEMENT

- Hardware Installation
- Migration
- Deployment

4 SUPPORT

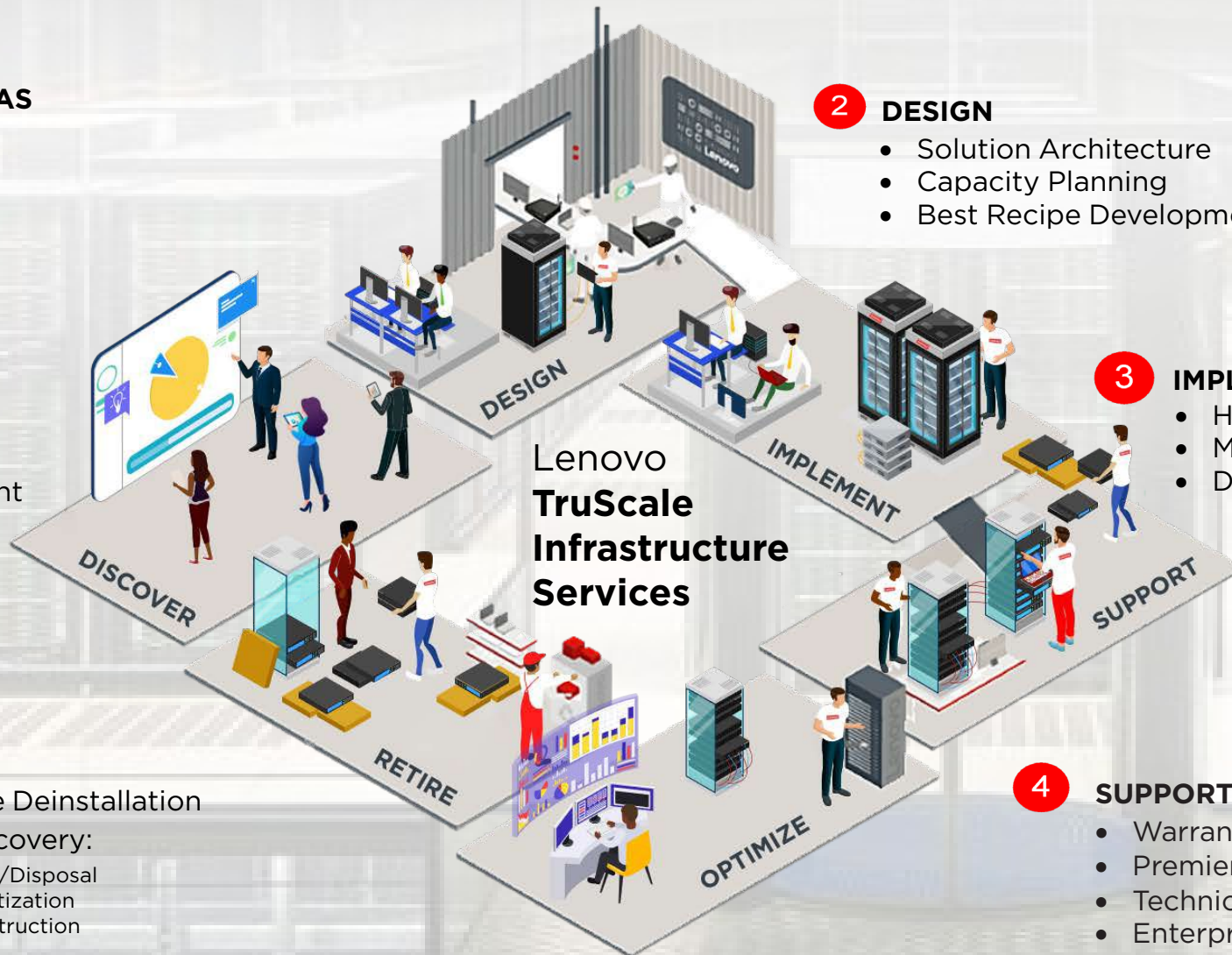
- Warranty Upgrade/Extension
- Premier Support
- Technical Account Manager
- Enterprise Server Software
- Your Drive Your Data

6 RETIRE

- Hardware Deinstallation
- Asset Recovery:
 - Recycling/Disposal
 - Data Sanitization
 - Drive Destruction

5 OPTIMIZE

- Managed Services
- Firmware/Best Recipe Update
- Preventative Maintenance
- Health Check



Infrastructure Services Lifecycle: Discover, Design and Implement

TECHNOLOGY AREAS

Hybrid Cloud
Data & Analytics
HPC Data Center
Cooling
Virtualization & VDI

1 DISCOVER

- Workshop
- Assessment

Workshop sessions to review your primary goals and objectives.

2 DESIGN

- Solution Architecture
- Capacity Planning
- Best Recipe Development

Architect the entire solution, end to end, to meet your needs.

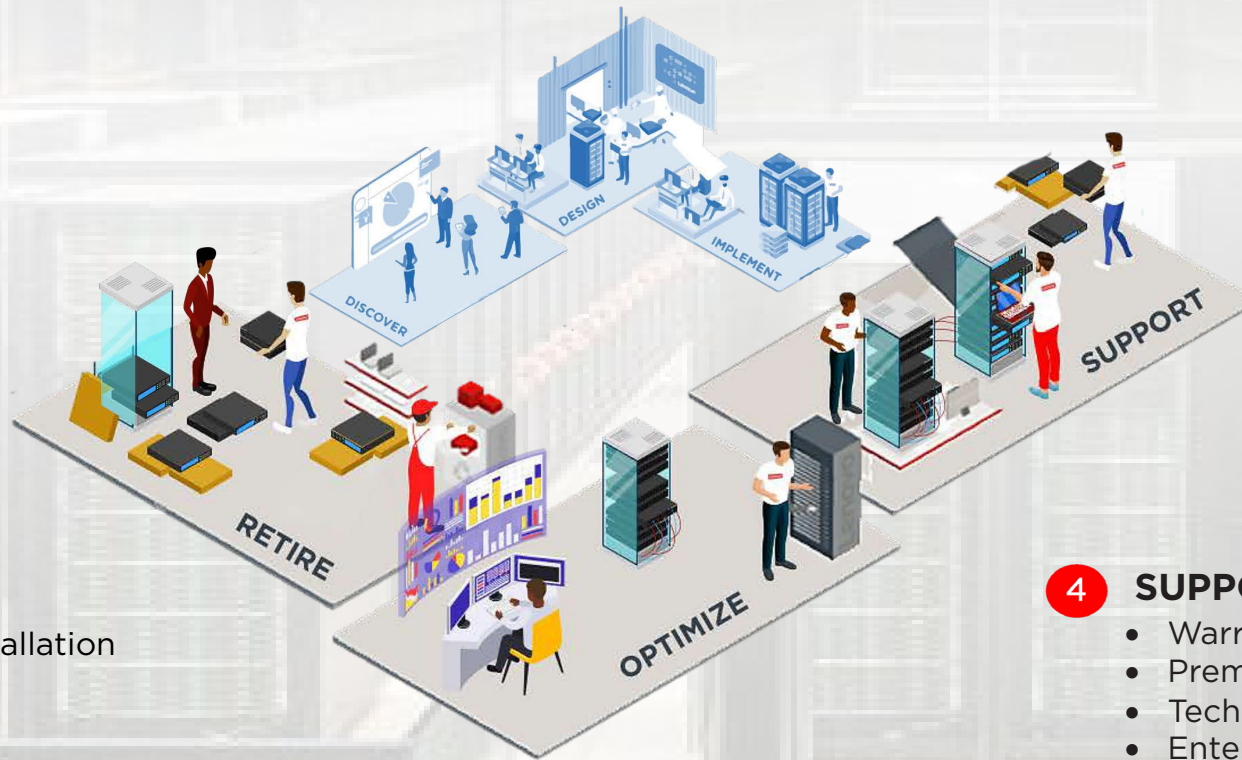
3 IMPLEMENT

- Hardware Installation
- Migration
- Deployment

Lenovo will manage the hardware installation, data migration and deployment of your solution



Infrastructure Services Lifecycle: Support, Optimize and Retire



6 RETIRE

- Hardware Deinstallation
- Asset Recovery:
 - Recycling/Disposal
 - Data Sanitization
 - Drive Destruction

Recovery programs to provide you with potential monetary value for your older assets, with rigorous world standards.

5 OPTIMIZE

- Managed Services
- Firmware/Best Recipe Update
- Preventative Maintenance
- Health Check

Lenovo will manage and monitor your data center infrastructure, perform firmware/best recipe updates, preventative maintenance and health checks.

4 SUPPORT

- Warranty Upgrade/Extension
- Premier Support
- Technical Account Manager
- Enterprise Server Software
- Your Drive Your Data

Expert support for you with our warranty upgrade/extension offerings, single point of contact service through Premier Support and technical expertise with Technical Account Manager.

Lenovo Infrastructure Services provides you the end-to-end lifecycle of services from the data center to the edge. Regardless of where you may be along the way, **Lenovo Services** partners with you to take you from where you are, to where you want to be.

With our underlying Lenovo TruScale Infrastructure Services, you have the option to implement solutions with an as-a-Service, pay-as-you-go, model and take advantage of cloud like functionality with all the control and security of an on-premise solution.

For more information, visit:

lenovo.com/datacenterservices

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