

Effective Cost Containment Strategies For Law Firms

In today's competitive legal landscape, managing expenses while maintaining high quality client interactions is crucial. Implementing efficient print management and cost recovery systems can significantly enhance your firm's profitability.



1. Contain Costs and Client Bill-back

Although current trends of billing have swung more towards Alternate Fee Arrangements (AFAs) by including services fees in engagements and even leveraging analytics to arrive at those fee amounts, there are still firms that rely on the bill-back model to contain costs and recoup expenses.



2. Increasing the Efficiency of Print Management

Canon's uniFLOW print and scan management solution gives you total control over your print and scan environments. It provides analytics and reporting, enabling you to measure and create detailed, accurate reports of all scans, copies, prints, and sent files. Charges can be attributed to individual attorneys, paralegals, user groups, or departments with client, matter, and sub-matter designations to determine if a client should be charged for that output.



3. Increase Efficiency and Reduce Costs

Law firms can also limit user access and set controls to reroute specific page counts automatically to more efficient multifunction printers.



4. Integrating Document Output with Billing Solutions

If your law firm is already tracking expenses using print-and-scan management systems with cost recovery connectors, you can seamlessly link your Canon imageRUNNER ADVANCE DX and imageFORCE devices to these cost-accounting applications. Print and copy expenses can be captured and reported back to your billing system with client, matter, and sub-matter detail.

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1-844-50-CANON

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