

# Productive, Reliable And Secure Solutions That Let You Focus On Your Constituency's Needs



OFFICE  
PRINTING



COST EFFECTIVE  
PRINTING



DATA CAPTURE  
AND RETRIEVAL



ON-DEMAND  
ID PRINTING



ON-DEMAND  
LABEL PRINTING



CREATE LARGE VISUAL  
APPEALING CONTENT

# HARMONIOUS WORKFLOW SOLUTIONS FOR **STATE AND LOCAL GOVERNMENT ENVIRONMENTS**

The primary mission of state and local governments is to provide services to their community that make it a better place to live. Unfortunately, many public organizations face multiple challenges when evaluating how to provide these services, such as:

- **Limited budgets**
- **Aging technology infrastructure**
- **Obsolete, inefficient processes and paper-based workflow**
- **Shortage of workers**

Given these limited budgets, with the added pressures to operate more efficiently and provide better service and safety, institutions need to consider acquiring technology that helps them to:

- **Streamline services and improve user experience.**
- **Increase productivity and reduce expenses.**
- **Reduce employees administrative burden.**
- **Protect citizen's information with security features.**

***That's why state and local government agencies have turned to Canon, for more than four decades, for solutions to their demanding everyday responsibilities. Today, Canon provides a wide selection of reliable, innovative, and cost-effective products that can deliver productivity, efficiency, and security.***



**Laser Printers**



**Document & Check Scanners**



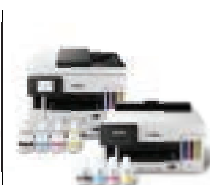
**Card & Badge Printers**



**Label Printers**



**Large Format Printer**



**MegaTank Printers**



# 01 | OFFICE PRINTING

## Increased Printer Output Productivity With Workflow Efficiency.

These days, local government agencies cannot afford to look inefficient by taking forever to print out important documents or forms. John, the budget manager, knows this only too well. But what kind of solutions can he utilize to streamline the multiuser workflow in his office?

### THE SOLUTION:

**Canon imageCLASS laser printers are designed to save you time and energy. Their fast print speeds, with minimum warm up times, produce crisp high resolution durable output and work especially well for text heavy documents and forms that need to be handled and reviewed or written on. These laser printers help keep productivity high and are designed for a long-lasting cycle to help minimize the need for maintenance service calls. Their high-capacity paper trays need to be filled less often, and their access control options can make them secure.**

## imageCLASS Laser Printers

Enhance productivity, access control, and workflow efficiency.



Black & White



Color

- **Easy management:** Set up devices quickly and easily.
- **Security features:** Devices come standard with Secure Print capability features. Print job data is saved only in short-term memory.
- **Verify system at startup<sup>1</sup>:** This option validates the authenticity of device firmware and the Application Library to identify and can prevent harm from device tampering.
- **Administrative controls:** Can help limit access to the device, authenticate users, create audit logs, and more.
- **Workflow efficiency:** Take advantage of various print and scan mobile solutions; customize your experience with the Canon Application Library; scan to cloud<sup>2</sup> repositories including Dropbox and Google Drive™.

<sup>1</sup> This feature is off by default and must be turned on by the user. Warm up times are affected once turned on.

<sup>2</sup> Subscription to a third-party cloud service is required and subject to third party terms and conditions.

# 02 | COST EFFECTIVE PRINTING

## Cost Effective Printing With Media Flexibility Without Sacrificing Quality.

The teachers committee, at the public school, wants to create a more positive learning environment for students. They know that students learn better when visualizing content as it naturally improves focus and attention. They are requesting color printing devices with the flexibility to print on a wide range of media including photo paper. Josh, the business administrator, wants to maximize the school's limited budget and he must find a cost-effective solution.

### THE SOLUTION:

**Canon MegaTank GX high-volume refillable ink tank printers are economically efficient. These high-volume printers have the capacity to print full color on a wide range of media including photographic paper, thick cards, envelopes, and more. Designed to meet super low cost per print, MegaTank GX models can produce up to 6,000 Black / 14,000 Color pages per ink bottle set<sup>1</sup>.**



## MegaTank Printers

Cost-effective, high-capacity ink tank printers that support a wide range of use cases.



Multi-Function  
Ink Tank Printer



Single Function  
Ink Tank Printer

- User replaceable maintenance cartridges and print heads keep your printer up and running with no service visits required and having up to 3-year warranty<sup>2</sup>.
- Require fewer consumables and produce less ongoing waste.
- Designed to meet low-running costs, the user-friendly features help provide a high level of efficiency and productivity.
- Support Zero Trust: Select models enable administrator passwords to restrict unauthorized access to networked printers. Assign up to 20 authorized users for password controls.

<sup>1</sup> Claim is based on page yield of 6,000 Black/14,000 Color pages per ink bottle set and MSRP (USD) of \$126.96 for full set of GI-26 ink bottles (1 bottle each of Cyan, Magenta, Yellow, Black) as of April 2023. Page yield of color inks is an average yield of cyan, magenta and yellow inks combined. Page yield of included ink bottles used for initial setup is lower than the replacement ink bottles, as a certain amount of ink is consumed to fill into the print head during setup (charging the print head initially). Actual page yield and cost per print will vary significantly based on content printed, ink levels maintained in all four ink reservoirs, and other factors. Page yield is the estimated value based on Canon individual testing method using ISO/IEC 24712 test chart and continuous printing simulation with full set of replacement ink bottles after initial setup

<sup>2</sup> Warranty is effective for three (3) years from date of original purchase or the printing of 80,000 pages, whichever comes first. Warranty program is subject to certain conditions and restrictions. See [www.usa.canon.com/maxify-gx-series-warranty](http://www.usa.canon.com/maxify-gx-series-warranty) for details.

# 03 | DATA CAPTURE AND RETRIEVAL

## Enhanced Workflows And Interoperability For Improved Government Efficiency

Robert, a government official, urgently needs paperwork from the city clerk's office. Finding documentation has been challenging and takes more time than expected. The city clerk is searching through piles of records, forms and files, and the task is overwhelming. What can the city clerk's office do to make this process more efficient?

### THE SOLUTION:

Canon document scanners are TWAIN compliant. Many models include advanced software tools, such as Kofax VRS, and other application integration tools for imaging workflows. Canon document scanners can help streamline the document digitization process by creating searchable PDF files. They offer the capability to send document files to various locations from specific folders, and cloud based apps.<sup>1</sup>



## imageFORMULA Scanners

Digitize key information efficiently and accurately.



Production Scanners



Office Scanners



Check Scanners



Mobile Scanners

- Canon scanning software allows straightforward operation, smart batch separation options, and effortless integration to help keep document workflows moving.
- Most of our documents and check scanners are EPEAT certified. They come with standard TWAIN compatibility for easy capture.
- Cloud-ready: support for cloud-based apps<sup>1</sup> such as Google Drive, DropBox, etc.
- Zero Trust security: select imageFORMULA scanners and their accompanying software let administrators restrict unauthorized access and create audit logs which users can implement as part of their efforts to support Zero Trust.

<sup>1</sup> Subscription to a third-party cloud service is required and subject to third party terms and conditions.

# 04 | ON-DEMAND ID PRINTING

## Quickly Create High-Quality ID Cards And Other Badges

As the head of security in a municipal government building, Chris needs to make sure that anyone that enters his building is clearly identified and only has access to limited spaces. He needs his IDs printed on-demand. He needs to find an in-house solution that is flexible and efficient enough.

### THE SOLUTION:

**Canon's card & badge printers allow government agencies to produce ID cards on demand. These printers can create badges that help ensure secure access to government buildings. The Canon card & badge printers can also produce other types of identification cards as needed including encoded and laminated cards.<sup>1</sup>**



## Card & Badge Printers

*Produce ID cards on-demand with quality and security in mind.*



2" Dye Card & Badge printers



4" Dye Card & Badge printers



Thermal Transfer Card & Badge printers

- On-demand card & badge printers provide professional printing quality that supports single or dual-sided printing in color or black & white.
- Versatility: Create different types of ID cards on a wide variety of media and sizes.
- Add security features such as stronger visual identification, custom holograms, custom laminate, and encoding.

<sup>1</sup> Encoder and laminator do not come bundled with the card & badge printers, they are sold separately.



# 05 | ON-DEMAND LABEL PRINTING

## To Help Enhance Operational Efficiencies And Better Manage Indoors And Outdoors Inventory.

Carol, the facilities manager of the municipal court, oversees tracking of a multitude of supplies and equipment. She must manage these assets within the building and needs to add barcodes to track them as they arrive. Some assets are exposed to the elements and are in need of labels to withstand water and UV light.

### THE SOLUTION:

**Canon's color label printers are ideal for quickly printing high-quality labels on demand. These printers are compatible with select labeling software that will allow you to add barcodes or QR codes to help you keep track of your assets. The high-quality pigment printers withstand water and UV light when exposed to the elements.**



## Label Printers

Create labels that meet your specific needs.



Dye and Pigment version in 2" and 4"

- **Multi-label support:** Produce labels for multiple use cases.
- **Versatility:** Pigment and dye options support matte and glossy labels. Use the pigment-based label printer to print labels that need to be refrigerated or exposed to outdoor environments.
- **Select Canon label printers come standard with LPL Emulator,** allowing users to connect to Zebra applications.

## Inform and Promote

The department of transportation is upgrading the transit system in the city, along with other large projects. To help prevent confusion, the project team is providing signage to be placed where needed so the public has up-to-date information. Mary, the head of operations, knows that eye catching signs help capture the attention of the public. The challenge is to find an versatile and easy to use solution.

### THE SOLUTION:

**Canon imagePROGRAF TC-20M wireless multifunction large format printer is designed to provide the versatility to help create high-quality visual materials and enlarge them into poster-size visual aids. Compact and easy to operate, this large format (24" wide output) color printer will allow you to experience greater productivity and help boost your workflow. Without using a computer, it can produce enlargements of smaller originals directly from the printer in three simple steps: create it, scan it and print it.**



## Large Format Multifunction Printer



Large Format, Multifunction  
Ink Tank Printer

- **Media handling:** From roll-fed to cut-sheet paper, you get the versatility to print 24"-wide output as well as letter, 11" x 17", and more.
- **Cloud printing & scanning:** Easily print to or scan from the cloud<sup>1</sup> directly to the printer.
- **Seamless connectivity with Wi-Fi<sup>2</sup> / Ethernet / USB** and compatible with most Windows, Mac and Chromebook devices.
- **PosterArtist online version<sup>3</sup> :** free web-based, template driven poster creation application.

<sup>1</sup> Subscription to a third-party cloud service is required and subject to third party terms and conditions.

<sup>2</sup> Wireless printing requires a working network with wireless 802.11b/g or 802.11n capability. Wireless performance may vary based on terrain and distance between the printer and wireless network clients.

<sup>3</sup> PosterArtist Online Version requires a personal computer with Internet access and a compatible Canon printer. The service is not available on some operating systems or browsers. See [usa.canon.com/Poster-Artist](http://usa.canon.com/Poster-Artist) for details.



# Find out why so many local and state government agencies turn to **Canon for printing and scanning solutions.**

Canon's innovative products and dedicated expertise can help adopt digital transformations and efficient printing with solutions that can help improve efficiency, reduce costs, strengthen security and drive your mission.

## Choosing Canon

State and local government agencies deal every day with high amounts of documents and the importance of managing data requires not just products, but also service. For over 35 years, Canon U.S.A has been serving U.S state and local government providing a full portfolio of imaging products to help offices operate with outstanding efficiency, reliability quality and with security on mind.

### CANON OFFERS LOCAL, AND STATE GOVERNMENT AGENCIES THE FOLLOWING:

- **A wide range of printing and scanning solutions.** Canon has you covered whether you need to print badges or labels; print or scan government records; scan high volumes of checks; improve workflows; or implement security measures.



- **Amazing service.** Canon U.S.A. takes pride in delivering customer satisfaction. Our sales teams help you build the solution that your business needs, and our Customer Service Team provides expert assistance for every level of experience, offering support, peace of mind, and value your business deserves.

- **Commitment to sustainability.** In 2023 and for eight consecutive years, Canon U.S.A.'s long-standing commitment to energy efficiency has earned the company ENERGY STAR®'s highest honor: Partner of the Year — Sustained Excellence. A wide range of products are EPEAT certified, meeting rigorous standards that assure purchasers the devices they buy have limited environmental impact. Find more information at [epeat.net](https://www.epeat.net).



- **Cutting-edge technologies.** Canon is an innovator that has ranked in the top 5 for U.S. patents granted 37 years running.†
- **Award-winning lineup.** Canon's products have received many awards for innovation, design, reliability, and productivity. In 2023 Canon was the recipient of the Buyers Lab (BLI) 2023 A4 Line of the Year Award from Keypoint Intelligence.

**Canon**



[usa.canon.com](https://usa.canon.com)

As an ENERGY STAR partner, Canon U.S.A., Inc. has qualified these models as meeting the ENERGY STAR energy efficiency criteria through an EPA recognized certification body. ENERGY STAR and the ENERGY STAR mark are registered U.S. marks. Google Drive is a trademark of Google LLC. All other referenced product names and marks are trademarks of their respective owners. Canon products offer certain security features, yet many variables can impact the security of your devices and data. Canon does not warrant that use of these features will prevent security issues. Nothing herein should be construed as legal or regulatory advice concerning applicable laws; customers must have their own qualified counsel determine the feasibility of a solution as it relates to regulatory and statutory compliance. Specifications and availability subject to change without notice. Not responsible for typographical errors.

† Based on weekly patent counts issued by United States Patent and Trademark Office.

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