Canon

THE 5 PILLARS OF SECURITY

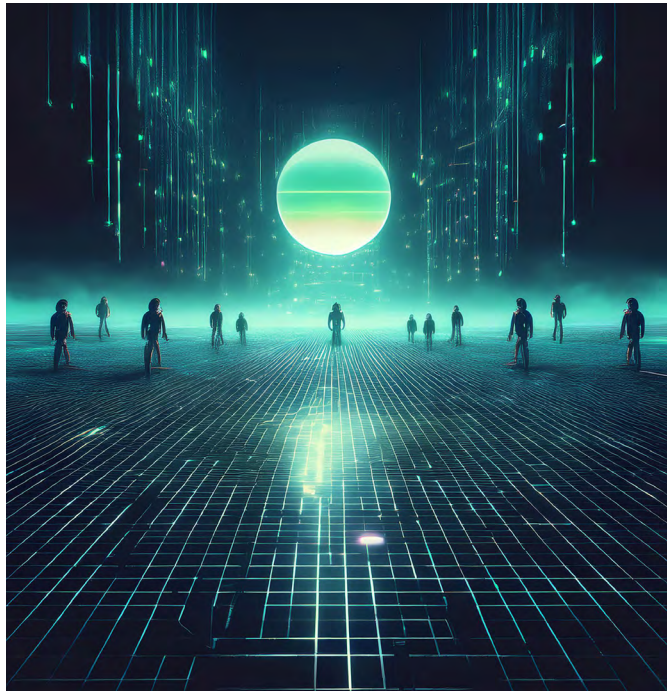
The Cybersecurity Mirage

Navigating the Hidden Threats Beyond Cybersecurity Awareness Month

The Cybersecurity Mirage: Navigating the Hidden Threats Beyond Cybersecurity Awareness Month

Security is a journey, not a destination, and it shouldn't be a concern limited to just one month. It requires year-round focus. New threats emerge daily—if not hourly—so your security strategy must be a dynamic framework. Maintaining confidentiality, integrity, and availability demands ongoing due care and due diligence.

Much like pests that scatter when the lights come on, cyber threats lurk in the shadows, waiting for the perfect moment to strike. Some breaches can go undetected for months, making vigilance and proactive measures essential for ongoing protection.



The Illusion of Safety

In the vibrant office of her financial services company, CEO Emil* reflects on another year without a cybersecurity incident. The security training sessions, the reminders about phishing emails, and the temporary tightening of protocols during Cybersecurity Awareness Month in October brought a sense of accomplishment. But this sense of security may be illusory.

The Silent Invaders

Cybersecurity experts warn that cyber threats often remain undetected for extended periods. Studies have shown that the average time to identify a breach as a result of stolen credentials in 2026 is 183 days.** During this time, attackers quietly extract valuable data, establish deeper footholds within the network, and prepare for large-scale attacks. The lack of an immediate breach during Cybersecurity Awareness Month is not necessarily indicative of a safe environment; it could simply mean the attackers are still lying in wait.

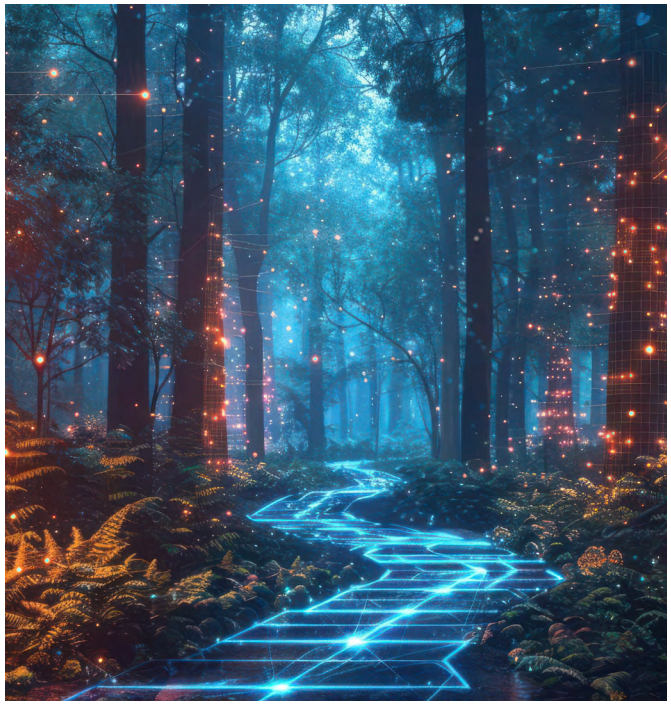
* *Fictitious example*

** IBM Security 2026 Cost of a Data Breach Report

The Hidden Costs of Complacency

The story of a thriving marketing firm, led by CEO Sarah*, serves as a cautionary tale. Despite a robust October awareness campaign, the firm discovered a breach in January. The initial intrusion had occurred the previous June, but it remained unnoticed through Cybersecurity Awareness Month and beyond.

- **The Consequences:** The prolonged breach resulted in the theft of $1 million from business accounts and another $500,000 spent on forensic investigations and system repairs.
- **Reputation Damage:** Major clients, upon learning of the breach, severed ties, resulting in a 25 percent revenue drop.
- **Emotional Toll:** Sarah faced immense stress, guilt, and the challenge of rebuilding client trust.



The Proactive Path

In contrast, Jane*, CEO of a progressive retail store, took a different approach. Rather than viewing cybersecurity as a once-a-year focus, she integrated it into the company's daily operations. This continuous vigilance paid off when their store detected and neutralized a sophisticated malware attack within hours.

The Benefits:

- **Financial Savings:** The total cost of addressing the attempted breach was just $50,000, a fraction of what prolonged exposure would have cost.
- **Reputation Enhancement:** Jane's transparent communication about the attempted breach and effective response bolstered client trust.
- **Peace of Mind:** The proactive measures provided Jane and her team with confidence and security, reducing stress and allowing them to focus on business growth.

* *Fictitious example*

The Persistence of Threats

Mark*, CEO of a renowned healthcare organization, learned the hard way that threats persist long after Cybersecurity Awareness Month. Their organization was hit by a ransomware attack in March, despite October's rigorous awareness efforts. The attackers had infiltrated the system months earlier and only activated the ransomware when it suited them.

The Aftermath:

- **Financial Impact:** The organization paid $500,000 in ransom and an additional $200,000 to rebuild its IT infrastructure.
- **Reputation Damage:** The breach led to a significant drop in new patient registrations.
- **Emotional Toll:** The crisis management consumed Mark and his team, causing high levels of stress and burnout.

The Time to Act is Now

Cybersecurity is a year-round concern, not confined to the heightened awareness of October. The experiences of these organizations underscore the importance of continuous vigilance. The absence of an immediate breach does not equate to safety; it could mean the attackers are biding their time.

Steps to Take:

- **Continuous Monitoring:** Implement advanced threat detection systems that help to provide real-time monitoring and alerts.
- **Regular Training:** Conduct regular cybersecurity training sessions beyond October to help keep employees vigilant.
- **Proactive Measures:** Develop and regularly update a comprehensive cybersecurity incident response plan.
- **Invest in Expertise:** Consider partnering with managed security service providers (MSSPs) to support continuous protection.

* *Fictitious example*

The Sense of Security

Imagine a different scenario where all these businesses had proactive cybersecurity measures in place. The sense of relief they would feel in November would be based on solid ground, not just the hope that Cybersecurity Awareness Month's efforts were enough. Proactive cybersecurity is not just about preventing attacks; it's about ensuring peace of mind, maintaining client trust, and securing the business's future.

As we move beyond Cybersecurity Awareness Month, it's crucial to remember that cyber threats do not adhere to a calendar. The pests that scatter when the light comes on are still there, waiting for the opportunity to strike. The time to protect your business is now. By taking continuous, proactive measures, small and mid-sized businesses can help safeguard their financial health, reputation, and peace of mind against the ever-present threat of cybercrime. In the realm of cybersecurity, there is no better time to act than the present. An ounce of prevention is worth far more than a pound of cure, ensuring that your business is not just surviving, but thriving in the digital age.

For more information about cybersecurity and Canon U.S.A.'s Five Pillars of Security, our comprehensive approach to cybersecurity, contact us today.

- DEVICE SECURITY
- DOCUMENT SECURITY
- PRINT SECURITY
- CYBERSECURITY
- INFORMATION SECURITY

Canon U.S.A.'s Five Pillars of Security presents a portfolio of cybersecurity products and services in a comprehensive way that groups solutions in functional areas. Cybersecurity is a key component of our Five Pillar approach.

[1] IBM Security 2026 Cost of a Data Breach Report

Canon

1-844-50-CANON | usa.canon.com/security

This material is prepared specifically for clients of Keypoint Intelligence. The opinions expressed represent our interpretation and analysis of information generally available to the public or released by responsible individuals in the subject companies. We believe that the sources of information on which our material is based are reliable and we have applied our best professional judgment to the data obtained.

Canon is a registered trademark of Canon Inc. in the United States and elsewhere. All other referenced product names and marks are trademarks of their respective owners and are hereby acknowledged. Neither Canon Inc. nor Canon U.S.A., Inc. represents or warrants any third-party product or feature referenced hereunder.

The authors and publishers of this content are not engaged in the rendering of professional advice or services including, without limitation, legal or regulatory advice or services. Individuals and organizations should perform their own research and conduct their own due diligence concerning the products and suggestions discussed in this e-book. Canon U.S.A., Inc. does not make any warranties concerning the accuracy or completeness of the opinions, data, and other information contained in this content and, as such, assumes no liability for any errors, omissions, or inaccuracies therein, or for an individual's or organization's reliance on such opinions, data, or other information. Many variables can impact the security of a customer's devices and/or data. Canon does not warrant that the use of services, equipment or related features will eliminate the risk of potential malicious attacks, or misuse of devices or data or other security issues.

©2026 Canon U.S.A., Inc. All rights reserved.

10/26-1779-11743